




Sharon Samuels  
Member Services Programs and Procurement Administrator

## MEMORANDUM

**TO:** FMPA Members  
**FROM:** Sharon Samuels   
**DATE:** April 10, 2019  
**SUBJECT:** Award of the Wood Poles Bid (ITB# 2019-009)

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In response to the FMPA Purchase & Delivery of Wood Poles - Invitation to Bid No. 2019-009, FMPA received one (1) no bid from Robbins Manufacturing Co. and bid submittals from **Ace Pole Co.** of Blackshear GA and **Koppers Utility & Industrial Products** of Statesboro, GA.

The Participating Members have reviewed the bids received and conducted their evaluations. The recommended award is for both Ace Poles and Koppers Industries.

Ace Poles, Co.  
6352 Timber Lane  
Blackshear, GA 31516  
(912) 449-4011  
(800) 422-2149  
[cthrift@acepole.com](mailto:cthrift@acepole.com)

Koppers Utility & Industrial Products  
1021 Johnson Dr.  
Statesboro, GA 30461  
662-202-6812  
877-492-7728 (not for routine orders)  
[colstonwb@koppers.com](mailto:colstonwb@koppers.com)

Ace Pole and Koppers will extend the prices and terms bid to all FMPA Members. This award expires April 30, 2024. At that time the award may be extended by mutual consent.

All of the exceptions or other conditions taken by Ace Pole and Koppers are included with this letter. If you have any questions, please give me a call.

Attachments: Bidder's Exceptions & Clarifications  
Bid Tab/Vendor Analysis

cc: Bidders