

Providing Low-Cost, Reliable and Clean Power to Two Million Floridians

JP Morgan Public Finance Transportation & Utility Investor Forum October 22, 2020

FMPA's Mission Important for Floridians Lower Wages, Less Disposable Income, Higher Consumption

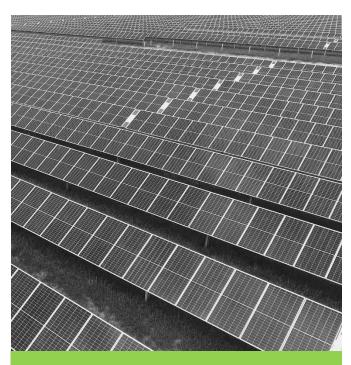
LOW-COST POWER

Customers Need It



RELIABLE POWER

Customers Expect It



CLEAN POWER

Customers Want It



Low-Cost Power is Important Now More than Ever *Cities Facing Challenges Created by COVID-19*

- Electric loads remain steady and above budgeted levels
 - Increased residential consumption from remote working/learning offset commercial declines
- Local cities and utilities managing delinquencies well
- 23 Florida municipals helped customers save \$63 million
- Low fuel prices and reliable power generation helping keep rates low
- FMPA power costs lowest in 16 years and down 37% since 2009

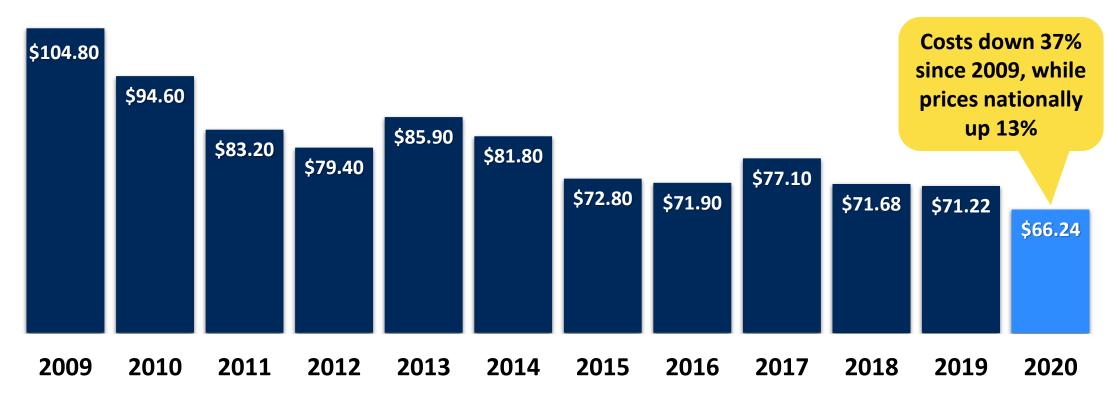


FMPA's Power Costs Lowest Since 2004

First Time Below \$70 Per MWh in 16 Years

All-Requirements Project Power Costs

Average cost per 1,000 kWh billed by fiscal year





It Takes a Team Effort to Achieve Low-Cost Power *Multiple Efforts Led to Affordable Bills for Customers*

- Low natural gas prices helped owners save ~\$30 million in fiscal 2020
- High unit availability from low-cost units saved owners millions
- Prepaid natural gas contracts saved additional ~\$3 million on fuel
- Achieved long-term goal to sell excess capacity and continued growth of excess energy sales at higher margins – 20% of sales to 3rd parties
- Reduced overall debt by \$116 million during this past year and nearly \$650 million since 2015



We Know Customers Need...

Low-Cost Power

Power costs less than \$70 per MWh

Reliable Power

Average outage duration (SAIDI) of 60 Clean Power CO₂ emissions reduced 50% from 2005 levels

And we know you're counting on us to provide the power that customers need.

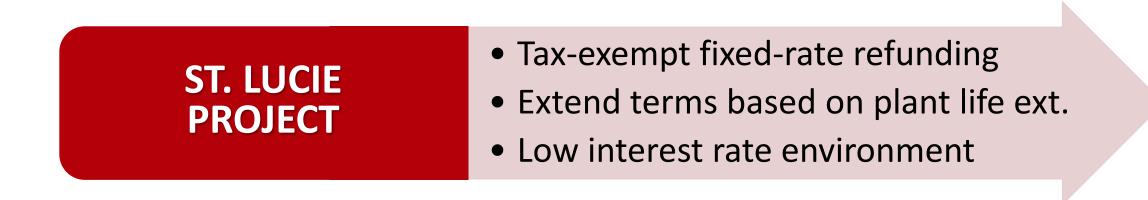
Additional Cost Reductions Will Help Keep Rates Low

- Working with majority owner of Stanton Energy Center coal units on plan to convert to natural gas
- For fiscal 2021, secured 29% of natural gas needs at prices well below budget levels
- Restructure current debt for future savings
- Looking for additional prepaid natural gas opportunities that add value
- Explore member-driven demand management to reduce future need for capacity and peaking resources
- Evaluate issuing new bonds to fund capital projects, while reducing funding to renewal and replacement fund



Two FMPA Projects Could See Debt Savings

Cost Reduction Efforts to Focus on Next Five Years



ALL-REQUIREMENTS PROJECT (ARP)

- Borrow for future capital projects
- Extend maturity of existing debt
- Use less R&R funds



ARP Large Capital Items in 10-Year Plan

Targeting Financing for these and Other Capital Projects

- 2022 TCEC* Advance Gas Path (AGP) upgrades: \$10 M
- 2022 Cane Island 3 replacement rotor: \$5.2 M
- 2023-2027 Stanton coal conversion project: \$25M-\$50M
- 2024 Cane Island 2 hot gas path inspection: \$4.4 M
- 2025 Cane Island 4 AGP upgrades: \$11.2 M
- 2025 Spare AGP set (for rotation between units) \$10 M
- 2026 TCEC* rotor life extension: \$6.8 M





FMPA Will Support Members With Reliability

FMPA's Units Averaged 95% Availability in Fiscal 2019

Exceeded National & Industry Averages Again in 2020

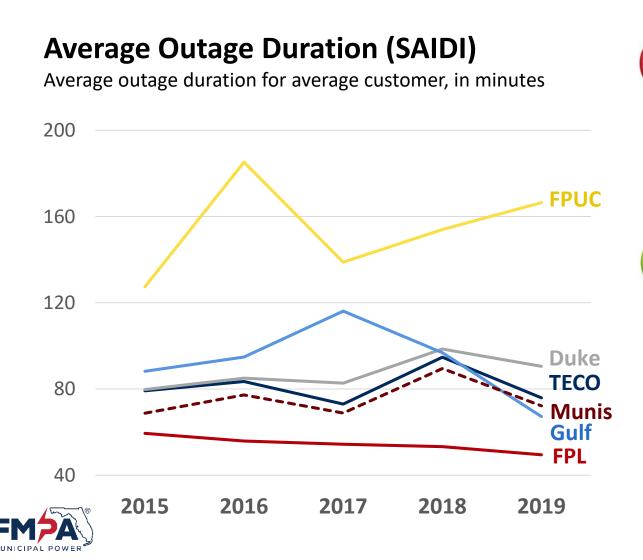
Equivalent Availability Factor **Record EAFs** 100% 96% 95% 90% 93% 92% 80% **National Average 85%** 70% 2020 60% Fleet 2019 2019 2019 **TC** 1 Average **CI 3 CI 4** 50%





Florida Munis Perform Well in Distribution Reliability

Outage Duration Needs to Improve to Be Competitive



- Muni duration increased 5% over last four years
 - Munis came in third
 - 16 cities improved since 2018
 - 12 cities < 60 minutes in 2019
 - Best Munis: Winter Park, Bartow, Clewiston, Jacksonville Beach, OUC



FMPA Will Reduce Emissions and Add Solar

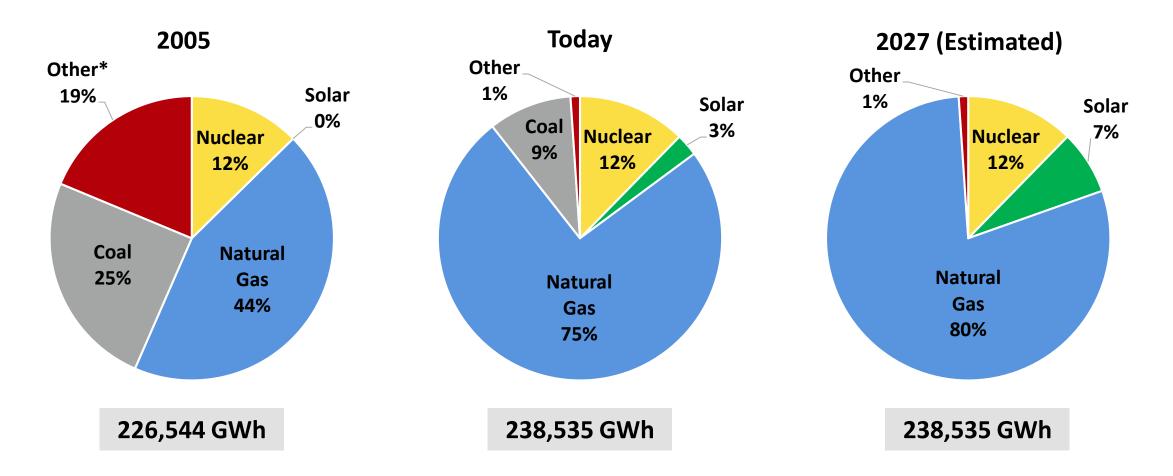
FMPA CO₂ Emissions Declined by 38% Since 2005 Florida and FMPA CO₂ Emissions Well Below U.S. Average

1800 U.S. More Gas, Less Coal **Drive 38% Improvement** 1500 Florida 1200 **FMPA** 900 2005 2010 2015 2019

CO₂ Emissions (lbs./MWh)



Florida Energy Sources Shifting To Less Carbon Dioxide *Natural Gas Replacing Coal and Oil, 40% Decline from 2005*





FMPA Solar Energy Nearly 7% by 2024 *Utility-Scale Solar Much More Cost Effective than Rooftop Solar*

- Customers want clean energy at lowest-cost
- Large-scale solar much more cost effective than roof top solar
- One of largest municipal-backed solar projects in U.S.
 - Five sites; 1.5 million panels
 - 373.4 MW
 - Enough to power 75,000 typical Florida homes
 - First two solar sites now online
 - Three more solar sites in 2023

Florida Municipal Solar Project Participants

16 stores

- Alachua
- Bartow
- Fort Pierce
- Havana
- Homestead
- Jacksonville Beach
- Key West
- Kissimmee

- Lake Worth Beach
- Mount Dora
- New Smyrna Beach
- Newberry
- Ocala
- Orlando
- Wauchula
- Winter Park



/FloridaMunicipalPowerAgency



