

FMPA BOARD OF DIRECTORS AGENDA PACKAGE

April 21, 2022 9:00 a.m. [NOTE TIME] Dial-in Info: 1-321-299-0575 Conference ID Number: 454 204 850#

Board of Directors

Barbara Quiñones, Homestead - Chair Lynne Tejeda, Key West – Vice Chair Larry Mattern, Kissimmee – Secretary Allen Putnam, Jacksonville Beach – Treasurer Rodolfo Valladares, Alachua Bradley Hiers, Bartow Vacant, Blountstown Steve Macholz, Bushnell Robert Presnell, Chattahoochee Lynne Mila, Clewiston David Lord, Fort Meade Javier Cisneros, Fort Pierce Tom Brown, Gainesville Robert Page, Green Cove Springs Howard McKinnon, Havana Ed Liberty, Lake Worth Beach

Michael Beckham, Lakeland Brad Chase, Leesburg Vacant, Moore Haven Steve Langley, Mount Dora Mike New, Newberry Joe Bunch, New Smyrna Beach Bill Kaufman, Ocala Claston Sunanon, Orlando Vacant, Quincy Keith Trace, St. Cloud Drew Mullins, Starke Tony Guillen, Tallahassee James Braddock, Wauchula Vacant, Williston Dan D'Alessandro, Winter Park

<u>Meeting Location</u> Florida Municipal Power Agency 8553 Commodity Circle Orlando, FL 32819 (407) 355-7767



MEMORANDUM

- TO: FMPA Board of Directors
- **FROM:** Jacob A. Williams, General Manager and CEO
- **DATE:** April 12, 2022
- RE: FMPA Board of Directors Meeting 9:00 a.m., April 21, 2022
- PLACE: Florida Municipal Power Agency 8553 Commodity Circle, Orlando, FL 32819
- DIAL-IN: DIAL-IN INFO 321-299-0575 Meeting Number: 454 204 850# Meeting Link: <u>Click here to join the meeting</u> (If you have trouble connecting via phone or internet, call 407-355-7767)

AGENDA

Chairperson Barbara Quiñones, Presiding

| 1. | Call to Order, Roll Call, Declaration of Quorum4 |
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| | b. Approval of the Projects' Preliminary Financials as of February 28, 2022 $\dots 26$ |
| | c. Approval of the Treasury Reports as of February 28, 2022 |

8. Action Items

| a. | Approval of Revising Guidelines for Chargeable Member Service Projects | |
|----|--|----|
| | (Sharon Adams) | 32 |

9. Information Items

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| | | |

*Also on the Executive Committee agenda.

JW/su

NOTE: One or more participants in the above referenced public meeting may participate by telephone. At the above location there will be a speaker telephone so that any interested person can attend this public meeting and be fully informed of the discussions taking place either in person or by telephone communication. If anyone chooses to appeal any decision that may be made at this public meeting, such person will need a record of the proceedings and should accordingly ensure that a verbatim record of the proceedings is made, which includes the oral statements and evidence upon which such appeal is based. This public meeting may be continued to a date and time certain, which will be announced at the meeting. Any person requiring a special accommodation to participate in this public meeting because of a disability, should contact FMPA at (407) 355-7767 or (888) 774-7606, at least two (2) business days in advance to make appropriate arrangements.

AGENDA ITEM 1 - CALL TO ORDER, ROLL CALL, DECLARATION OF QUORUM

AGENDA ITEM 2 – RECOGNITION OF GUESTS

AGENDA ITEM 3 – PUBLIC COMMENTS (Individual Public Comments Limited to 3 Minutes)

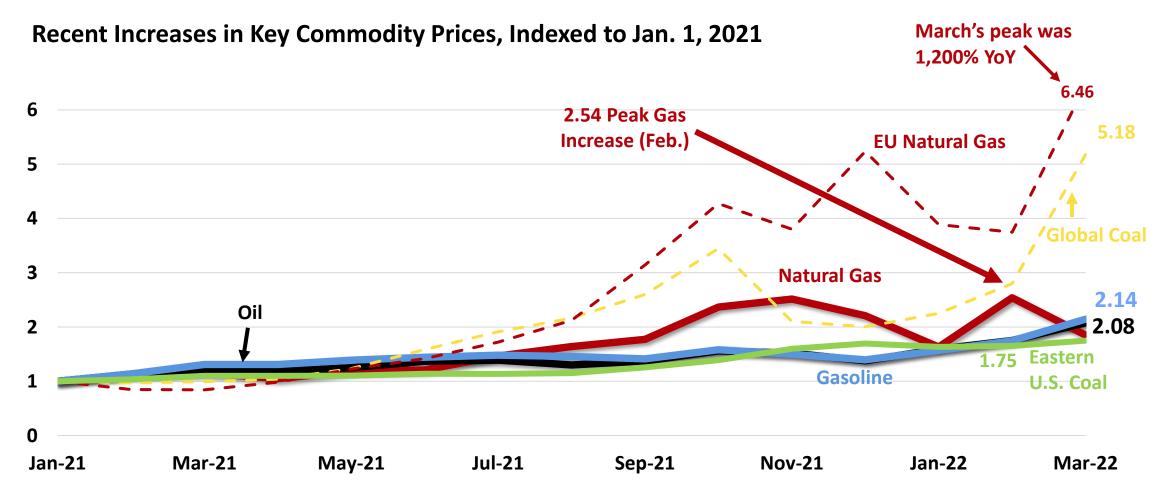
AGENDA ITEM 4 – SET AGENDA (By Vote)

AGENDA ITEM 5 – REPORT FROM THE GENERAL MANAGER

Fiscal 2022 Management Goals – March 2022 Data

| Goal | | Statu s | Actual | YTD Actual | YTD Target | FY 2022 Target | Comment |
|---|---------------------|------------|---------|---------------|---------------|-------------------|---|
| 1 Safaty | Lost-time Accidents | | 0 | 0 | 0 | 0 | |
| 1. Safety | OSHA Recordables | | 0 | 0 | 0 | 0 | |
| | Environmental | | 0 | 0 | 0 | 0 | Compliance doing internal NERC |
| 2. Compliance | Financial | | 0 | 0 | 0 | 0 | standard-by-standard top-down review. Completed NERC standards PRC-005-6; |
| | Regulatory | | 0 | 0 | 0 | 0 | EOP-004-4; COM-001-3; COM-002-4; IRO-001-4 |
| | Under \$70/MWh | | \$99.32 | \$91.69 | \$77.77 | < \$70.00 | YTD Feb. 2022 MWh ~1% <budget all-in costs \$13.92/MWh (15%) > YTD</budget |
| 3. Low Cost | Fuel | | \$37.28 | \$37.77 | \$24.03 | \$22.00 | target, primarily due to net fuel expense |
| (\$/MWh) | Non-Fuel | | \$62.04 | \$53.92 | \$53.74 | \$48.00 | 50%> target; partially offset by A&G 12%, O&M 14% and Assigned Project Costs 9% below target |
| 4. Capacity Replacement Plan Complete evaluation of alternatives meeting ARP needs to 2027 & provide Non-ARP members participation options | | | | | | 1 | Negotiating details on 155 MW PPA. Signed LOI on purchase of two facilities of ~220 MW. Due diligence process for August ARP decision. Non-ARP members considering purchase Page 9 of 83 |

U.S. Energy Prices Up 75% – 155% in Last Year Global Energy Prices Up 120% – 550% Year Over Year

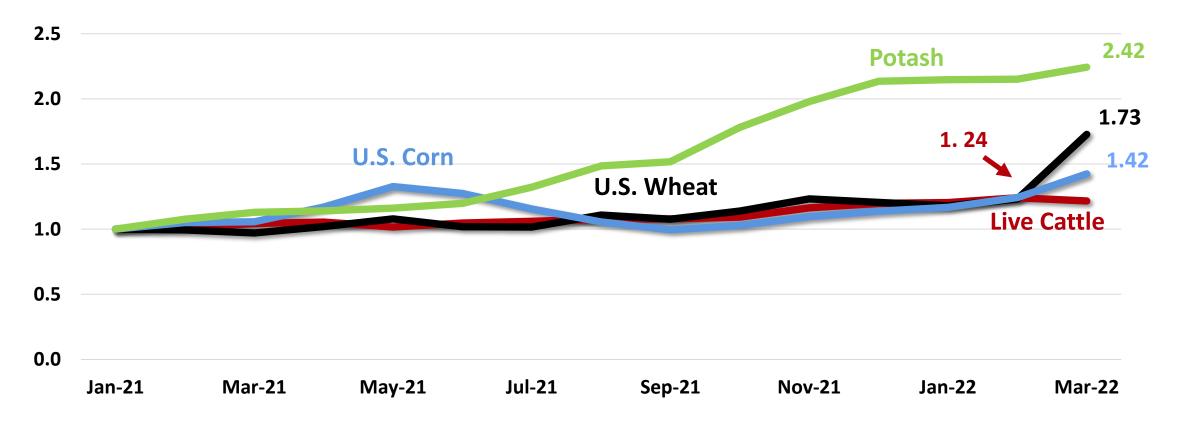




SOURCE: NYMEX Future Contract Settle Prices (NG-Henry Hub, Oil-WTI, Gasoline-RBOB). Global Coal prices from market.businessinsider.com. East **APadd.\$**0 of 83 Coal spot price Nasdaq.com, EU Nat. Gas Import Price from ycharts.com. March data derived from the WSJ, CME Group data and gasprices.aaa.com.

U.S. Agricultural Prices Up 20%-140% in Last Year *Global Dependency on Raw Materials Increasing Prices*

Recent Increases in Key Agriculture Prices, Indexed to Jan. 1, 2021





SOURCE: Average close prices (<u>https://www.investing.com/commodities</u> & <u>https://markets.businessinsider.com/commodities</u>) and Progressive Page 11 of 83 Farmer powered by DTN (https://www.dtnpf.com/)

FY 2022 NYMEX Contract \$3.09/MMBtu above Budget

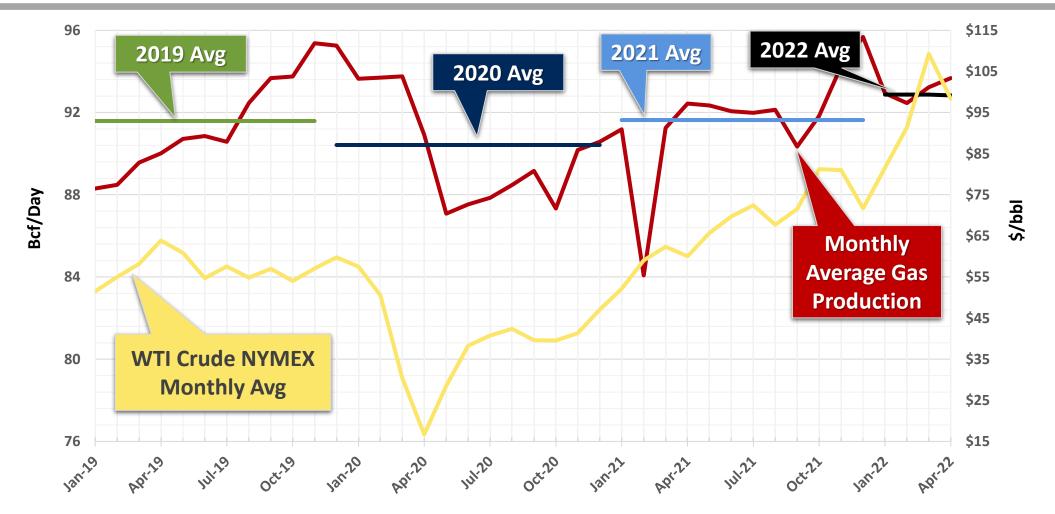
NYMEX Natural Gas FY22 Settlement as of April 11, 2022





Natural Gas Production Lagging Changes in Oil Prices

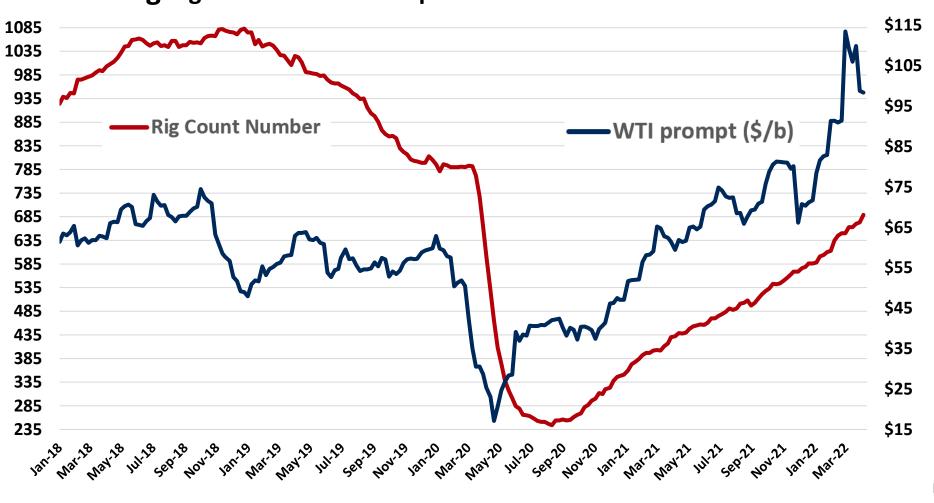
Average Monthly Change Since 2019 to Date (4/11/22)





Drilling Rig Count Slight Increase, Oil Prices Starting to Decline

WTI Prices near the \$100 range (as of April 11th)

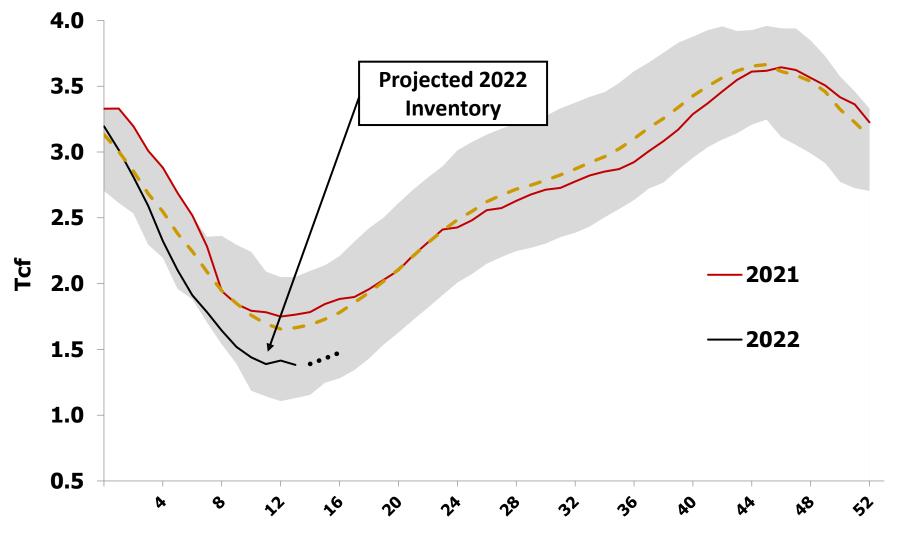


US Drilling Rig Count vs WTI Prompt



Gas Storage Inventory as of Week Ending April 8th

2022 Storage Season forecasted to remain in the Lower Level of the 5 Year Average



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| Goal | | Status | Actual | YTD Actual | YTD Target | FY 2022 Target | Comment |
|--------------------------|--|--------|--------|---------------|---------------|-------------------|---|
| 5.Cyber- | Breaches | | 0 | 0 | 0 | 0 | |
| security | Phishing tests | | 6.5% | 4.6% | 3% or < | 3% or < | Four people clicked on a fake DocuSign request from their manager |
| | CC EAF | | 82.9% | 77.9% | 80.4% | 89% | Cane 3 scheduled outage went longer, due to OEM steam turbine generator. |
| 6. Reliability | SI black start and trans. backup | | 100% | 82% | 100% | 100% | Two successful starts for local support and dispatched by the pool for east city issues. 14 of 17 successful YTD |
| 7. Member Reliability | Individual member reliability recommendations/ projects | | 1 | 4 | 6 | 12 | Keys Shrimp Rd recloser coordination |
| 8. Member | Leadership member visits | | 5 | 43 | 37.5 | 75 | Many power cost adjustment sessions Several visits scheduled for April |
| Services | Projects managed for members | | 4 | 15 | 12 | 24 | NSB AMI deployment & PV Feasibility Study, Blountstown new hospital service, Chattahoochee financial modeling |

| Goal | | Status | Actual | YTD Actual | YTD Target | FY 2022 Target | Comment |
|---------------------|---|--------|--------|---------------|---------------|-------------------|---|
| 9. Value of Muni | Presentations, social media | | 3 | 6 | 5 | 10 | Six completed – Newberry, KUA, KEYS, Williston, Starke; Moore Haven Four upcoming - Mt. Dora, Quincy, Chattahoochee, Green Cove Springs |
| 10. Financing | 15K of Prepaid gas min. svgs. of \$0.25/mmBtu | | 25 | 32.4 | 7.5 | 15k /day | 32.4k/day of deals completed at ~\$0.31/mmBtu savings of \$3.1M per year |
| | Refinance Stanton II | | | | | 1 | Forward delivery approved; soft close on 2/28/22; final close set for 7/6/22 |
| 11. Solar Phase III | | | | | | | Seven developers responded to RFP; final selection 6/21 Three to five 75MW sites + battery storage |
| 12. People | | | 1 | 1 | 1 | 2 | 41 from team participated in emotional intelligence training Communications training soon Completed leadership training for |
| | | | 8 | 8 | 8 | ð | supervisors/potential leaders |

Members Relations Survey Deadline Extended Members Have Until April 22 to Share Feedback

- Biannual survey distributed to FMPA's Board of Directors, Executive Committee, Finance Committee, PMLC, MSAC and other interested parties
- Purpose is to measure relationship between members and staff, confidence in Agency direction and alignment with member priorities
- Results will be presented during May's Board of Directors meeting

VERBAL REPORT

AGENDA ITEM 6 – SUNSHINE LAW UPDATE

AGENDA ITEM 7 – CONSENT AGENDA

a. Approval of the Minutes for the Meeting for the Meeting Held March 17, 2022

| CLERKS DULY NOTIFIED | MARCH 8, 2022 |
|------------------------|---------------|
| AGENDA PACKAGES POSTED | MARCH 8, 2022 |

MINUTES FMPA BOARD OF DIRECTORS MEETING FLORIDA MUNICIPAL POWER AGENCY 8553 COMMODITY CIRCLE ORLANDO, FL 32819 THURSDAY, MARCH 17, 2022 9:00 A.M.

MEMBERS Brad Hiers, Bartow (via telephone) PRESENT Steve Macholz, Bushnell Lynne Mila, Clewiston Javier Cisneros, Fort Pierce Bob Page, Green Cove Springs (via telephone) Barbara Quinones, Homestead Allen Putnam, Jacksonville Beach (via telephone) Lynne Tejeda, Key West (via telephone) Larry Mattern, Kissimmee Ed Liberty, Lake Worth Beach (via telephone) Michael Beckham, Lakeland (via telephone) Jim Williams, Leesburg * (via telephone) Steve Langley, Mount Dora Joe Bunch, New Smyrna Beach (via telephone) Doug Peebles, Ocala Claston Sunanon, Orlando Keith Trace, St. Cloud (via telephone)

*joined after roll call.

- OTHERS Daniel Retherford, Fort Pierce PRESENT Billy Branch, Homestead (via telephone) Jason Terry, Kissimmee (via telephone) Chad Lynch, Ocala Yvette Sanchez, Power Engineers
- STAFF Jacob Williams, General Manager and CEO
 PRESENT Jody Finklea, General Counsel and CLO
 Ken Rutter, Chief Operating Officer
 Dan O'Hagan, Assistant General Counsel and Regulatory
 Compliance Counsel
 Sue Utley, Executive Asst. /Asst. Secy. to the Board
 Mike McCleary, Manager of Member Services Development
 Sharon Adams, Vice President of Human Resources & Shared Services
 Cairo Vanegas, Manager of Member Services Development
 Susan Schumann, Manager of External Affairs and Solar Projects
 Carl Turner, Engineering Services Director

David Schumann, Power Generation Fleet Director Chris Gowder, Business Development and Systems Operations Director Carter Manucy, IT/OT & Cybersecurity Director LaKenya VanNorman, Regulatory Compliance Specialist John Lee, Transmission Planning Engineer III Rich Popp, Treasurer and Risk Director Maria Veiga, Human Resources and Administrative Services Manager Ryan Dumas, Senior Public Relations Specialist Rachel Ilardi, Public Relations Specialist Angel Dias, IT Support Specialist Wayne Koback, IT Manager

ITEM 1 - CALL TO ORDER, ROLL CALL AND DECLARATION OF QUORUM

Chair Barbara Quiñones, Homestead, called the Board of Directors meeting to order at 9:00 a.m. on Thursday, March 17, 2022, in the Frederick M. Bryant Board Room at Florida Municipal Power Agency, 8553 Commodity Circle, Orlando, Florida. The roll was taken and a quorum was declared with 16 members present representing 26.5 votes out of a possible 47.5. Jim Williams, Leesburg, joined after roll call bringing the total members present to 17 representing 28.5 votes out of a possible 47.5

ITEM 2 – Recognition of Guests

Chair Barbara Quiñones welcomed Daniel Retherford, Fort Pierce and Chad Lynch, Ocala. Yvette Sanchez, Power Engineers, stated she was on the phone.

ITEM 3 – PUBLIC COMMENTS (Individual Public Comments Limited to 3 Minutes)

None

ITEM 4 – SET AGENDA (by vote)

MOTION: Larry Mattern, Kissimmee, moved approval of the agenda as presented. Javier Cisneros, Fort Pierce, seconded the motion. Motion carried 28.5 – 0.

ITEM 5 – REPORT FROM THE GENERAL MANAGER

Jacob Williams reported on the following items:

- 1. Michael Shellenberger Presentation April 20
- 2. Recloser Deployments
- 3. Lineworker Safety Program
- 4. Goals Scorecard

ITEM 6 – SUNSHINE LAW UPDATE

Jody Finklea reported for Dan O'Hagan on the appearance of two or more of your governing body members, including the FMPA Board members, being seen in public

Board of Directors Meeting Minutes March 17, 2022 Page **2** of **4** together at the same function that could possibly be construed by the public as a violation of the Sunshine Law, even if no governing body business was discussed.

ITEM 7 – CONSENT AGENDA

- a. Approval of Minutes Meeting Held February 17, 2022
- b. Approval of the Projects' Preliminary Financials as of January 31, 2022
- c. Approval of the Treasury Reports as of January 31, 2022

MOTION: Larry Mattern, Kissimmee, moved approval of the Consent Agenda as presented. Doug Peebles, Ocala, seconded the motion. Motion carried 28.5 - 0.

ITEM 8 – ACTION ITEMS

a. None

ITEM 9 – INFORMATION ITEMS

a. Revising Guidelines for Chargeable Member Service Projects

Mike McCleary presented the recommendation from the Member Services Advisory Committee to lower the threshold for chargeable Member Service Projects from 120 hours to 80 hours.

b. Human Resources Quarterly Report

Jacob Williams presented the Human Resources Quarterly Report.

c. Results of Stanton II Project Series 2022 A Bond Closing

Rich Popp reported the results of the Stanton II Project Series 2022 A bond closing.

d. Quarterly Compliance Update

LaKenya VanNorman presented the Quarterly Compliance Update.

ITEM 10 – MEMBER COMMENTS

Javier Cisneros, Fort Pierce, thanked Dan O'Hagan for the Sunshine Law Presentation he gave at the Fort Pierce Utilities Authority Board meeting.

Larry Mattern, Kissimmee, thanked John Lee for his 35 years of service to FMPA's members. He said John is known throughout the state for work on transmission planning. He wished him well in retirement.

Board of Directors Meeting Minutes March 17, 2022 Page **3** of **4**

ITEM 11 – ADJOURNMENT

There being no further business, the meeting was adjourned at 10:08 a.m.

Barbara Quiñones Chairperson, Board of Directors Larry Mattern Secretary

Seal

Approved: _____

BQ/LM/su

AGENDA ITEM 7 – CONSENT AGENDA

b. Approval of the Projects' Preliminary Financials as of February 28, 2022



AGENDA PACKAGE MEMORANDUM

| FROM: DATE: | FMPA Board of Directors Linda Howard April 12, 2022 7b – Approval of Projects' Financials as of February 28, 2022 | | | | |
|----------------|--|--|--|--|--|
| Discussion: | The summary financial statements and detailed financial statements, which include GASB #62 transactions, of the Projects for the period ended February 28, 2022 are posted on the Document Portal section of FMPA's website. | | | | |
| Recommende | d: Move approval of the Projects' Financial Reports for the month ended February 28, 2022. | | | | |
| | | | | | |

LH/GF

AGENDA ITEM 7 – CONSENT AGENDA

c. Approval of the Treasury Reports as of February 28, 2022



AGENDA PACKAGE MEMORANDUM

| TO: | FMPA Board of Directors | | | | | | |
|---------------|--|--|--|--|--|--|--|
| FROM: | Gloria Reyes | | | | | | |
| DATE: | April 21, 2022 | | | | | | |
| ITEM: | BOD 7(c) – Approval of Treasury Reports as of February 28, 2022 | | | | | | |
| | | | | | | | |
| Introduction | This agenda item is a quick summary update of the Treasury Department's functions. | | | | | | |
| | The Treasury Department reports for June are posted in the member portal section of FMPA's website. | | | | | | |
| Debt Discussi | on Below is a summary of the total debt outstanding and the percentage of debt that was fixed, variable or synthetically fixed with interest rate swaps as of February 28, 2022. | | | | | | |

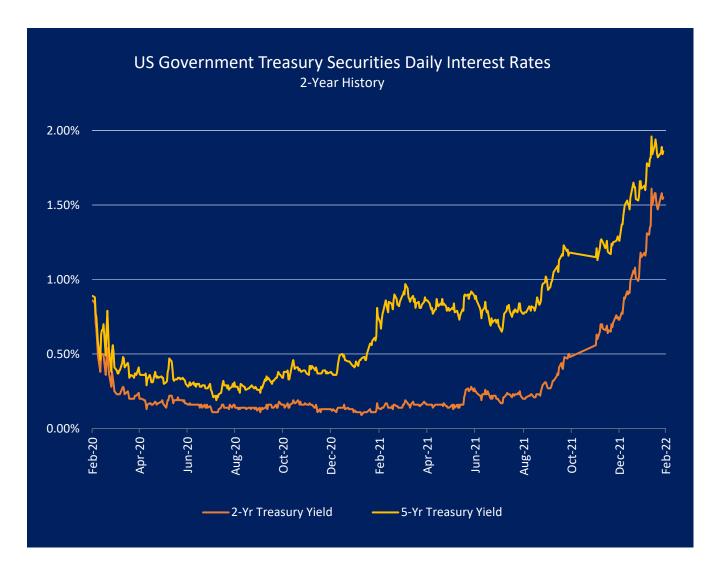
| | Total debt Outstanding | Fixed Rate | Variable Rate | Synthetically Fixed |
|------------|---------------------------|------------|------------------|------------------------|
| Agency | 0.00 | 0% | 0% | 0% |
| St Lucie | 80,790,000 | 100% | 0% | 0% |
| Stanton | 0.00 | 0% | 0% | 0% |
| Stanton II | 89,548,354 | 100% | 0% | 0% |
| Tri City | 0.00 | 0% | 0% | 0% |

Investment

Discussion

The investments in the Projects are comprised of debt from the government-sponsored enterprises such as the Federal Farm Credit Bank, Federal Home Loan Bank, Federal Home Loan Mortgage Corporation (Freddie Mac), and Federal National Mortgage Association (Fannie Mae), as well as investments in U.S. Treasuries, Certificates of Deposits, Commercial Paper, Municipal Bonds, Corporate Notes, Local Government Investment Pools and Money Market Mutual Funds. BOD 7 (c) – Approval of Treasury Reports as of February 28, 2022 April 21, 2022 Page 2

Below is a graph of daily US Treasury yields for the past 2 years. The orange line is the 2-year Treasury which closed the month of February at 1.44%. The yellow line is the 5-year Treasury which was 1.71%.



BOD 7 (c) – Approval of Treasury Reports as of February 28, 2022 April 21, 2022 Page 3

The weighted average yields on investments earned as of February 28, 2022, in the Projects, along with their benchmark (Average of Florida Prime Fund and 2-year treasury), are as follows:



Recommended Motion

Move approval of the Treasury Reports for February 28, 2022.

AGENDA ITEM 8 – ACTION ITEMS

a. Approval of Revising Guidelines for Chargeable Member Service Projects



8a – Approval of Revising Guidelines for Chargeable Member Service Projects

Board of Directors April 21, 2022

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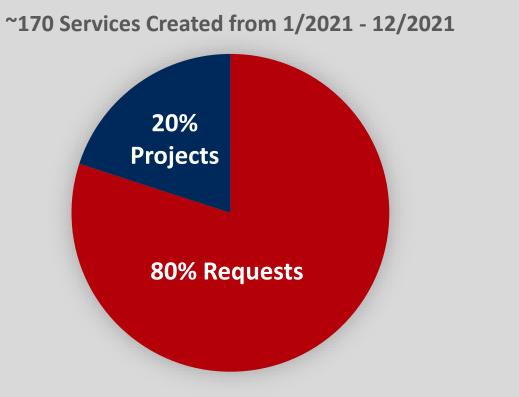
Highlights of FMPA's Existing Chargeable-Service Policy *Billings Contribute to Cost Recovery for Significant Services*

- Existing policy approved by MSAC in October 2019 and by FMPA's Board of Directors in January 2020
- "Significant projects" defined as more than 120 staff hours, includes worked performed by FMPA or FMPA's project-management efforts
- First 120 hours provided at no cost as a member benefit
- Applies to "distinct projects" "within a particular project period" that "divert FMPA human resources from their primary function"
- Hours in excess of 120 charged at rate of average salary plus benefits for FMPA's subject-matter-expert pay grades



FMPA Initiated ~170 Individual Service Projects/Request *Provided Services Supporting 30 of FMPA's 31 Members**

- FMPA initiated ~170 service projects/requests for individual members in 2021
- Only 7 were over the 120hour threshold
- The services supported 30 of FMPA's 31 members

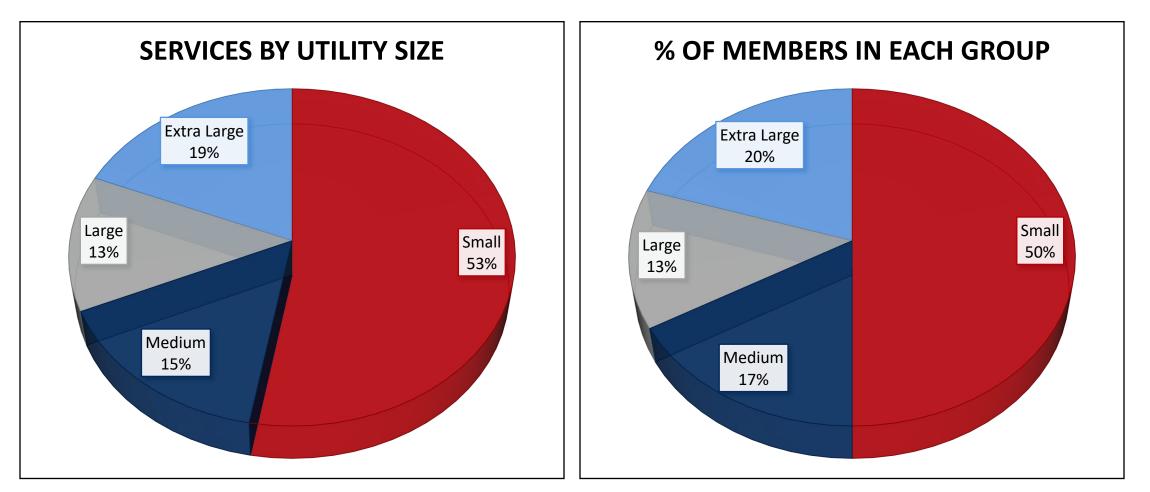


Requests: Small needs completed in short amount of time.
 Projects: Large efforts requiring more time to complete.



Individual Services Provided to Members of All Sizes

Breakdown of Services by Utility Size Mirrors FMPA's Members





In Past 2 Years, 7 Projects with Estimates ≥ 120-Hours Most Projects Fall Below the Chargeable 120-Hour Threshold

| Completed Projects | Estimated Hours | Actual Hours | Chargeable Hours | Revenue ¹ |
|-----------------------------------|-----------------|--------------|------------------|----------------------|
| Operational Business Plan | 188 | 176.5 | 56.5 | \$5,650 |
| Information Technology Assistance | 370 | 371.25 | 251.25 | \$25,125 |
| Financial Statement Preparation | 140 | 76.5 | | |

| Ongoing Projects | Estimated Hours | Actual Hours to Date | Potentially Chargeable | Potential Revenue ¹ |
|----------------------------|--------------------|-------------------------|---------------------------|-----------------------------------|
| Substation Project | 116 | 36.5 | 0 | |
| Substation Interconnection | 388 | 107 | 268 | \$26 <i>,</i> 800 |
| Financial Statement | 120 | 31 | 0 | |
| Substation Interconnection | 406 | 61 | 286 | \$28,600 |



¹ Revenue from services accrues to the Agency's financials, where it offsets Agency expenses.

Financial Impact of Policy, Plus an Option to Consider *Policy Intent to Offset Significant Services, Not Cover All Costs*

| Projects | Actual Hours to Date/ <i>Estimate</i> | Revenue at the Current 120-Hour Threshold | OPTION Revenue at an 80- Hour Threshold |
|-----------------------------------|--|---|---|
| Operational Business Plan | 176.5 | \$5 <i>,</i> 650 | \$9 <i>,</i> 650 |
| Information Technology Assistance | 371.25 | \$25,125 | \$29,125 |
| Financial Statement Preparation | 76.5 | | |
| Substation Project | 116 | | \$3,600 |
| Substation Interconnection | 388 | \$26,800 | \$30,800 |
| Financial Statement | 120 | | \$4,000 |
| Substation Interconnection | 406 | \$28,600 | \$32,600 |
| TOTAL | | \$86,175 | \$109,775 |

For the most active project managers, 80 hours/project, times 12 projects would equal nearly 50% of their annual time.



MSAC Recommends to Reduce the Threshold *Mitigate Any Subsidy Concerns*

- MSAC requested periodic updates on policy's implementation
- During the first two years of implementation, there have been seven chargeable projects above or near the 120-hour threshold
- To mitigate any potential concerns about subsidizing individual members projects, MSAC decided to reduce the threshold
- Several FMPA members that used services indicated they would be willing to pay more, considering the services/value they received
- Reducing chargeable threshold to 80-hours will not impact current projects



Move approval of the MSAC recommendation to change billable hours

policy threshold from 120 hours to 80 hours.



AGENDA ITEM 9 – INFORMATION ITEMS

a. Solar Phase III Update

Board of Directors Meeting April 21, 2022



9a – Solar Phase III Update

Board of Directors April 21, 2022

Solar III Request for Proposals Issued Jan. 14

Encourages Creative Solutions to Address Needs

- Potentially two to five 75 MW sites (up to ~375 MW)
 - Commercial operation no later than Dec. 31, 2026
- Power Purchase Agreement (PPA)
 - 20-year, \$/MWh pricing
 - Term extension or facility purchase options
- Turnkey Engineering, Procurement and Construction (EPC)
 - Total cost of delivered, commercially operational facility
 - Potential for member-owned sites
- Options for co-located battery storage, including potential future installation
- Consideration of existing or potential future tax incentives
- Duke and FPL Interconnection



Several Potential Bidders Identified

Flexibility to Select Multiple Developers, Sites and Options

- Evaluations will be based on:
 - Cost
 - Financial viability
 - Site control
 - Diversity of geographic location
 - Implementation schedule
 - Transmission solutions
 - Municipal experience in Southeast U.S.
 - Operations and maintenance strategies



Developer Interest for Project High

Good Response from Credible Developers

- RFP sent to 16 developers
 - Seven responses; 28 potential sites
- Notification of short-listed proposers pending
 - Three potential short-listed proposers; ~18 sites
 - Diverse geographical locations for maximum solar exposure
 - Putnam, Taylor, Levy, Polk, Suwanee, Alachua, Manatee, Leon, Wakulla, Santa Rosa, Columbia and Marion counties
- Cost ceiling <~\$34/MWh (solar only; levelized over 20 years)
- Storage options varied, highly dependent on size and use case



Phase III RFP Schedule – December 2022 Execution

Currently Evaluating and Identifying Short-list

| Milestone | Date |
|--|---------------|
| RFP Issued | Jan. 14, 2022 |
| Questions Due from Proposers | Feb. 11, 2022 |
| FMPA Provides Responses to All Questions | Feb. 18, 2022 |
| Proposer Responses Due | March 6, 2022 |
| Notify short-listed Proposers | May 3, 2022 |
| Best & Final pricing from short-listed proposers | May 31, 2022 |
| Final Selection | June 21, 2022 |
| Complete negotiations | July 31, 2022 |
| FMPA Board approvals | November 2022 |
| Execution of Agreement(s) | December 2022 |



Continuing to Identify Member Interest

Participant Notification by July 1, 2022

- Potential for large anchor tenants
 - FMPA ARP assuming 100 MW
 - Potentially other large members
 - Additional participants provide economies of scale, favorable pricing
- Project flexibility will increase member interest
- Transmission constraints will require solutions
- Diverse geographical locations for maximum solar exposure



U.S. Dept. of Commerce Investigation

March 28 Announcement Affects Imports of Solar Panels

- Will determine whether imports of solar panels from four countries in Southeast Asia circumvents "anti-dumping" rules
 - Tariff intended to restrict direct imports from China
- Could impact up to 80% of planned solar projects in the U.S.
 - Additional duties could result in cost increases of 50% to 250%
 - Potential delays in deliveries and construction
- Preliminary determination expected in August
- Potential impacts to FMSP unknown



AGENDA ITEM 9 – INFORMATION ITEMS

b. 2021 Reliability Update

Board of Directors Meeting April 21, 2022



9b – 2021 Reliability Update

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Electric Reliability Improved throughout Florida

Munis Meet SAIDI Goal, Leading IOU Achieves New Record

Distribution Reliability Indices, Calendar Year 2021

Best Performance Highlighted in Green, Second Best Highlighted in Yellow

| | Munis | FPL | TECO | Duke | Gulf | FPUC |
|--------------------------|-------|------|------|------|------|------|
| Duration (SAIDI) | 60 | 44 | 85 | 75 | 39 | 137 |
| Restoration Time (CAIDI) | 56 | 63 | 79 | 89 | 61 | 100 |
| Frequency (SAIFI) | 1.06 | 0.70 | 1.07 | 0.84 | 0.63 | 1.36 |
| Momentaries (MAIFIe) | 2.89 | 2.31 | 6.50 | 4.60 | 1.60 | n/a |
| Length (L-Bar) | 104 | 183 | 175 | 144 | 98 | 103 |

SOURCES: Investor-owned data from Florida Public Service Commission. Municipal data weighted average for utilities in FMPA's Distribution Reliability Measurement Program.



Florida Muni Performance for All Indices Improved *Utilities Experienced Fewer Customer Interruptions in 2021*

Distribution Reliability Indices, Calendar Year 2021

| | Munis | FPL | TECO | Duke | Gulf | FPUC |
|--------------------------|-------|------|------|------|------|------|
| Duration (SAIDI) | 60 | 44 | 85 | 75 | 39 | 137 |
| Restoration Time (CAIDI) | 56 | 63 | 79 | 89 | 61 | 100 |
| Frequency (SAIFI) | 1.06 | 0.70 | 1.07 | 0.84 | 0.63 | 1.36 |
| Momentaries (MAIFIe) | 2.89 | 2.31 | 6.50 | 4.60 | 1.60 | n/a |
| Length (L-Bar) | 104 | 183 | 175 | 144 | 98 | 103 |

SOURCES: Investor-owned utility data from filings at the Florida Public Service Commission. Municipal data weighted average for utilities in FMPA's Distribution Reliability Measurement Program.

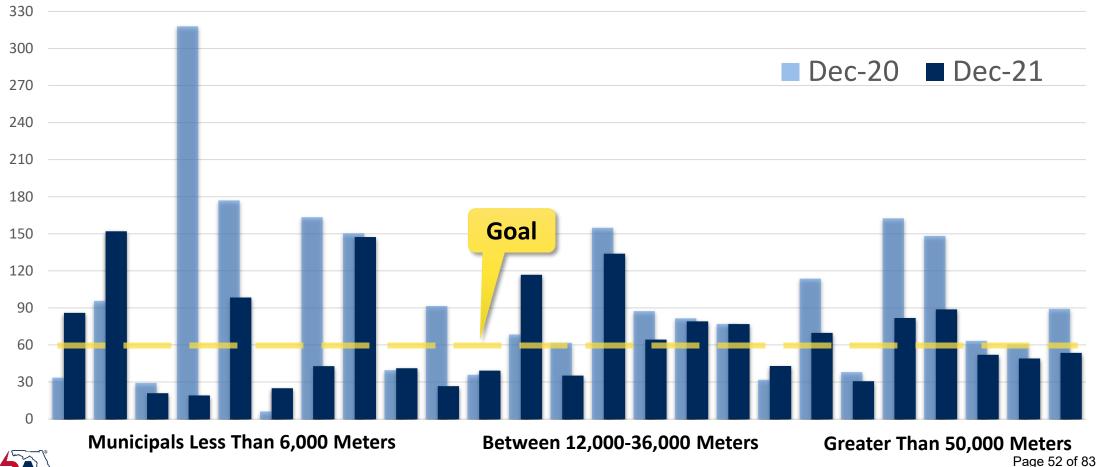


> 10% Worse

2021 SAIDI Data Showing Improvement

17 of 25 Cities Improved SAIDI; 13 Had Duration Under 60 Minutes

Average Outage Duration (SAIDI) for Municipals That Provide Data to FMPA



Proposing New Size Groups to Participants

Reasons for change:

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- Avoid lines of demarcation separating members having very similar customer counts.
- Looking for feedback from members

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| | Blountstown | 1,265 | | |
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| | Bushnell | 1,614 | SMALL | |
| | Newberry | 2,299 | SIVIALL | |
| SMALL | Starke | 2,815 | | |
| | Wauchula | 2,870 | | |
| | Clewiston | 4,184 | | |
| | Alachua | 5,076 | | |
| | Mt Dora | 5,893 | MEDIUM | |
| | Bartow | 12,485 | | |
| | Winter Park | 14,657 | | |
| MEDIUM | Leesburg | 26,119 | | |
| | Homestead | 27,293 | | |
| | Lake Worth | 27,350 | | |
| | Fort Pierce | 28,972 | LARGE | |
| LARGE | New Smyrna Beach | 30,446 | | |
| | Keys Energy | 31,324 | | |
| | Beaches Energy | 35,725 | | |
| | Ocala | 54,338 | | |
| EXTRA-LARGE | Kissimmee | 87,249 | | |
| | Gainesville | 101,092 | | |
| | Tallahassee | 126,697 | EXTRA-LARGE | |
| | Lakeland | | | |
| | Orlando | 265,753 | | |
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60 Minute SAIDI is a 32% Improvement from 2020

13 Cities Have SAIDI Below 60, Nearly Double Previous Year

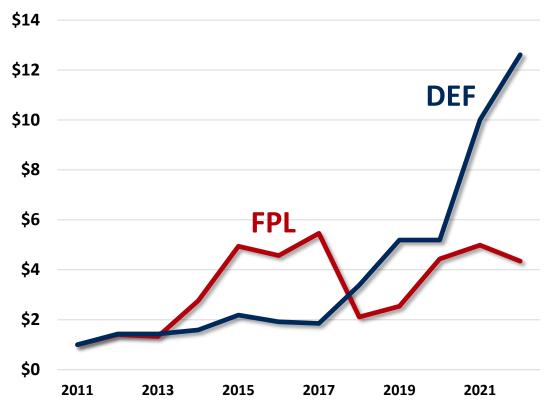
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- Of 17 cities with SAIDI above 60 minutes in 2020, 14 improved performance in 2021
- Members with over 25% SAIDI improvement

| Small | Medium | Large | Extra Large |
|----------|-----------|-------------|-------------|
| Newberry | Clewiston | Homestead | GRU |
| Starke | Bartow | Bartow FPUA | |
| Bushnell | | | JEA |
| | | | Ocala |



IOUs Continue Long-Term Commitment to Reliability *Utilities Spending* ~4-12 *Times More Since* 2011

- Initial incremental increases made to comply with FPSC mandates
- Significant investments in 'smart grid' technology followed
- In contrast, municipal distribution spending has been mostly flat in last five years



*SOURCE: IOU Distribution Reliability Reports





Growing Member Interest for Reliability Projects *FMPA Support Available from SMEs and Consultants*

- Fort Meade: recloser deployments (complete), breaker #5 replacement
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Positive Member Feedback on Reliability Projects

Members Who Used the Service Seeing Benefits

- Bartow
 - Satisfied with the results on laterals with history of outages related to osprey nests
- Fort Meade
 - Problems affecting agricultural customers on a long three-phase line section have been resolved



AGENDA ITEM 9 – INFORMATION ITEMS

c. Pooled Loan Program Update

Board of Directors Meeting April 21, 2022



9c – Pooled Loan Program Update

Board of Directors April 21, 2022

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Pooled Loan Program Update

New and Projected Activity Support Continued Demand of Program

- Par amount issued \$21.8M; current capacity \$25M
 - Bushnell \$7.9M
 Homestead \$8.6M
 - Stanton II \$3.9M
 Clewiston \$1.4M
- Potential Pooled Loans on the horizon ~ \$17M+

| Starke | ARP Future Projects |
|--------|----------------------------|
| \$2.0M | \$15.0M - \$25.0M |

• Current terms with credit provider set to expire June 2022



Pooled Loan Agreement Update

Continue Meeting Member Needs

- Amend terms of pooled loan agreement
 - New \$25M capacity
 - Increase maximum individual loan amount to \$15M
 - Extend term to Oct. 1, 2025
 - Replace LIBOR language terms with 1-Month Term SOFR
- Assist to meet members' current and future pooled loan demand



Next Steps *Currently Taking Place*

- Staff negotiated amendment to loan agreement
 - Term, Capacity, individual Loan Amount and Variable Rate alternative to LIBOR
- FMPA's Legal and Bond Counsel sign off on amendment
- FMPA's authorized signatories (subject to any further information requested by the board) and First Horizon signing the Amendment





9b – 2021 Reliability Update

Board of Directors April 21, 2022

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Electric Reliability Improved throughout Florida

Munis Meet SAIDI Goal, Leading IOU Achieves New Record

Distribution Reliability Indices, Calendar Year 2021

Best Performance Highlighted in Green, Second Best Highlighted in Yellow

| | Munis | FPL | TECO | Duke | Gulf | FPUC |
|--------------------------|-------|------|------|------|------|------|
| Duration (SAIDI) | 60 | 44 | 85 | 75 | 39 | 137 |
| Restoration Time (CAIDI) | 56 | 63 | 79 | 89 | 61 | 100 |
| Frequency (SAIFI) | 1.06 | 0.70 | 1.07 | 0.84 | 0.63 | 1.36 |
| Momentaries (MAIFIe) | 2.89 | 2.31 | 6.50 | 4.60 | 1.60 | n/a |
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SOURCES: Investor-owned data from Florida Public Service Commission. Municipal data weighted average for utilities in FMPA's Distribution Reliability Measurement Program.



Florida Muni Performance for All Indices Improved *Utilities Experienced Fewer Customer Interruptions in 2021*

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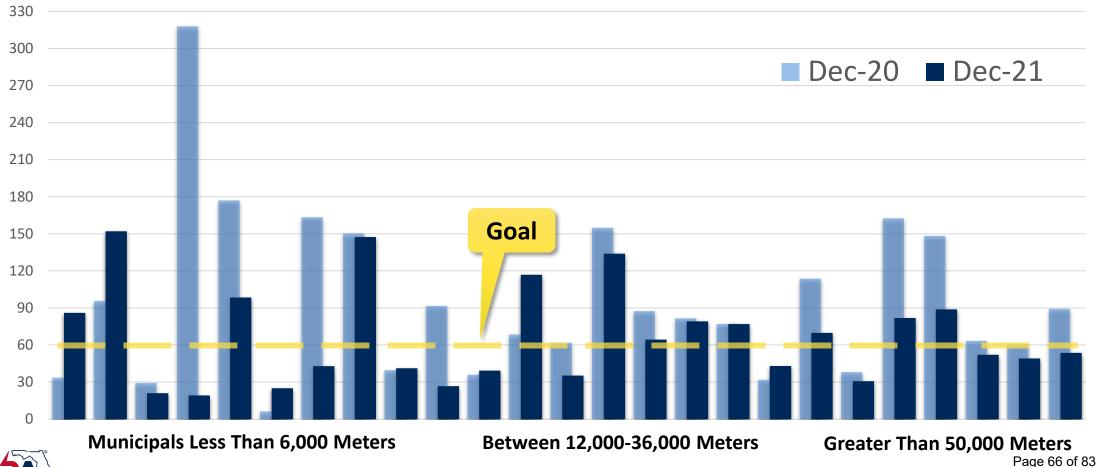
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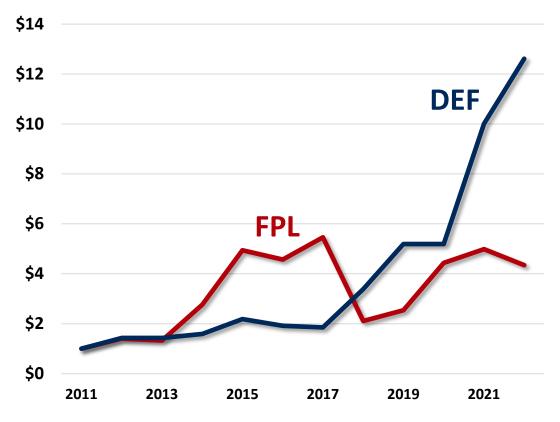
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AGENDA ITEM 9 – INFORMATION ITEMS

d. Summary of Finance Committee Items

Board of Directors Meeting April 21, 2022



9d - Summary of Finance Committee Items

Board of Directors April 21, 2022

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Other Items *Review and/or Approval Required*

- Approval of 2023 operating budgets and five-year capital plans
- Annual continuing disclosure Training
- Pooled Loan amendments
- Forward delivery transaction hard closings planned for July
- Approval of Risk Policy changes



AGENDA ITEM 9 – INFORMATION ITEMS

e. Potential Use of Development Fund

Board of Directors Meeting April 21, 2022



9e – Potential Use of Development Fund

Board of Directors April 21, 2022

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All Requirements Project Exploring Capacity Acquisition *Due Diligence Requires External Legal and Technical Support*

- ARP has "mid-term" capacity need for peaking generation
- Alternatives under review, including potential acquisition of existing natural gas-fired generation assets
- External expertise required to assess viability and economics and to assist with legal agreements
- External expenses estimated to be less than \$350,000
- These due diligence expenses can be capitalized with the assets, if acquisition moves forward
- ARP requests utilization of the Development Fund in the interim to fund the investigation



ARP has Total Need up to ~280 MW through 2030 Staff Recommending Acquisition as Primary Option for West

- ARP peaking need of ~120-280 MW through 2030
 - Asset retirement 2025
 - PPA expiration 2027
- Low-cost options under review
 - Acquisition of ~220 MW located in strategic area (Duke BA) subject to due diligence
- Economical surplus capacity may provide value to some non-ARP members



Orange





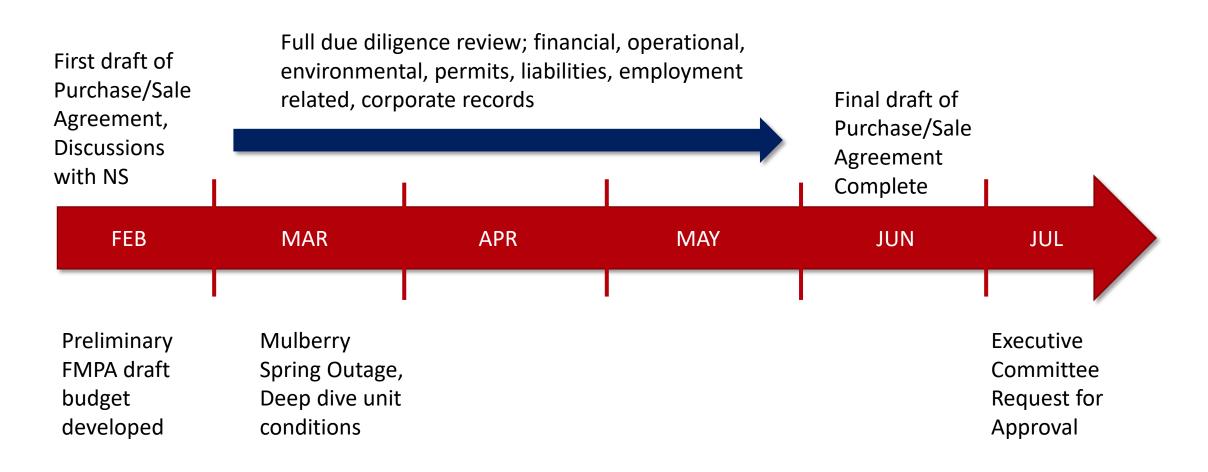


Comprehensive Due Diligence Ongoing, On Schedule *Many Dimensions to be Reviewed Prior to Seeking Approval*

| Corporate Records, Agreements, Litigation | Internal LegalNixon Peabody |
|--|---|
| Financial & Encumbrances | Internal Finance, Legal Nixon Peabody |
| Employment Matters | Internal Human Resources, Legal Ogleetree Deakins |
| Property & Assets | Nixon Peabody, Local title agency Legal, Finance, Power Resources |
| Environmental | Internal Power Resources and Legal AECOM |
| Operational | Internal Power Resources Cane Island team External owner's engineer |

Additional comprehensive overview assessment to be conducted by Burns & McDonnell as owner's engineer

Four to Six Months to Complete Due Diligence Schedule Dependent on Business and Operational Reviews





Expenses Split Between Legal, Technical Assessments *Requesting Utilization of ~7% of Existing Development Fund*

- Development Fund current balance roughly \$5 million
- ARP will seek authorization for utilization of \$350,000

| | Cost |
|---|-----------|
| Legal and Contractual Requirements | \$150,000 |
| Technical Assessment of Assets | \$140,000 |
| Independent Alternative Resource Assessment | \$60,000 |
| Total | \$350,000 |



AGENDA ITEM 10 – MEMBER COMMENTS

Board of Directors Meeting April 21, 2022

AGENDA ITEM 11 – ADJOURNMENT

Board of Directors Meeting April 21, 2022