

Master Services Agreement

This Master Services Agreement is entered into on this 9th day of August, 2022, and is by and between Florida Municipal Power Agency, a governmental joint action agency organized and existing pursuant to Florida law, with its office located at 8553 Commodity Circle, Orlando, Florida 32819, ("FMPA") and Osmose Utilities Services, Inc., with its principle place of business located at 635 Highway 74 South, Peachtree City, GA 30269, ("Contractor").

FMPA is a municipal electric joint action agency formed pursuant to section 163.01, Florida Statutes, and exercises powers pursuant to section 163.01 and chapter 361, part II, Florida Statutes.

FMPA's members are 31 municipal electric systems within the state of Florida.

Contractor is a company offering utility post storm services.

The parties desire for Contractor to perform the services more fully described in this agreement and Schedule A.

Now therefore, for and in consideration of the premises and mutual covenants made herein, the parties agree as follows:

Section 1. Scope of Services

FMPA is entering into this Master Services Agreement on behalf of its members for Contractor to provide its services as described in Schedule A to this agreement, which is attached hereto and incorporated into this agreement by this reference (the "Services"). For FMPA's members that desire for Contractor to furnish Services under this agreement ("Participating Members"), FMPA is acting as a "Solicitation Agent" only. Each Participating Member will issue a Purchase Order with project- specific technical specifications. In addition, the Participating Member's Purchase Order may carry additional terms and conditions as required by the Participating Member and agreed to in writing by Contractor. All project-specific direction, guidance and invoicing will be conducted between the Participating Member and Contractor.

In the event that any terms or conditions provided in Schedule A conflict with any terms or conditions of this agreement, or with the terms and conditions of a Participating Member's Purchase Order, the hierarchy will be as follows: 1) the mutually agreed terms of the Participating Member's Purchase Order, 2) the terms of this agreement, 3) the terms provided in Schedule A.

Section 2. Term & Termination

This agreement shall commence upon the date stated in the introductory clause of this agreement, and, unless sooner terminated, shall continue in force for an initial period of five (5) years from its effective date. The initial term may be extended for five

(5) additional one-year periods at the option of FMPA under the same terms and conditions as the original Agreement, including any Amendments thereto, unless otherwise modified by mutual agreement of FMPA and Contractor.

At any time, FMPA may terminate this contract, in whole or in part, for failure of Contractor to perform in accordance with the terms of this contract, or for any reason, at FMPA's sole discretion, upon 30 days prior written notice. Contractor may terminate this contract for cause upon 30 days prior written notice.

Any failure by Contractor to perform or comply with the terms and conditions of a Purchase Order issued under this agreement which continues for 10 calendar days after written notice from Participating Member to Contractor demanding that such failure to perform be cured, shall be deemed an event of default by Contractor. Upon the occurrence of any such event of default, Participating Member may terminate the Purchase Order and pursue any remedies available at law or in equity. Participating Member shall have the right in its sole discretion to terminate by written notice, in whole or in part, the Purchase Order for its convenience. Participating Member shall pay Contractor for any Services performed under the Purchase Order prior to the termination date.

Section 3. Compensation and Payment

Participating Members will through their own initiative issue project-specific Purchase Orders to Contractor. For those Participating Members, FMPA is acting as a "Solicitation Agent" only and shall not be held liable for any costs or damages incurred pursuant to any Purchase Order entered into by them with Contractor.

Prices as stated in Schedule A will be firm for the first two years of this agreement, with pricing updates considered for years thereafter. Any price changes must be agreed to in writing at least 60 days prior to becoming effective.

Section 4. Independent Contractor Status.

It is understood and agreed that Contractor is an independent contractor, is not an agent or employee of FMPA, and is not authorized to act on behalf of FMPA. Contractor agrees not to hold him or herself out as, or give any person any reason to believe that he or she is an employee, agent, or partner of FMPA. Contractor will not be eligible for any employee benefits, nor will FMPA make deductions from any amounts payable to Contractor for taxes or insurance. All payroll and employment taxes, insurance, and benefits shall be the sole responsibility of Contractor. Contractor retains the right to provide services for others during the term of this Agreement and is not required to devote his or her services exclusively for FMPA. Contractor agrees that it shall bear the responsibility for verifying the employment status, under all applicable immigration laws, of all persons it employs in the performance of this contract. For purposes of this Section 4, the term FMPA includes FMPA's Participating Members.

Section 5. Standard of Care.

The Services and any deliverables provided pursuant to this agreement shall be free from material defect. Contractor represents that the Services shall be performed with reasonable care in a diligent and competent manner and in accordance with generally accepted professional practices.

Section 6. Insurance

The Contractor shall acquire and maintain at all times during the performance of Services the insurance coverage set forth below. Insurance Carrier Rating Coverages provided by the contractor must be underwritten by an insurance company deemed acceptable by the Participating Member. Insurance coverage shall be provided by companies rated A- or better by Best's Insurance Rating. The Participating Member reserves the right to reject all or any insurance carrier(s) with an unacceptable financial rating. Contractor shall furnish Participating Members a copy of the insurance certificate prior to starting any work on site:

- (a) **Workers Compensation and Employers Liability.** This insurance shall protect the Contractor against all claims under applicable state workers' compensation laws. Contractor shall also be protected against claims for injury, disease, or death to employees which, for any reason, may not fall within the provisions of a state workers compensation law. The policy shall include an "all states" or "other states" endorsement. The liability limits shall be, at a minimum, as follows: Workers' Compensation- Statutory; Employer's Liability- \$100,000 each.
- (b) **Commercial General Liability.** This insurance shall be written on an occurrence type policy and shall protect the Contractor and the Participating Member against claims for personal injury including bodily injury and death and property damage. This policy shall include a contractual liability endorsement to insure the contractual liability assumed by the Contractor under the paragraph entitled "Indemnities" and a completed operations and products liability endorsement to remain in effect for 2 years after final payment. Limits of liability will not be less than \$2 million combined single limit per occurrence / \$4 million general annual aggregate for bodily injury and property damage.
- (c) **Automobile Liability Policy.** This insurance shall be written on an occurrence type policy and shall protect the Contractor and the Participating Member against all claims for injuries caused by the use of any auto including own, hired, or non-owned autos. Limits of liability will not be less than \$1 million in combined single limits for bodily injury and property damage.
- (d) **Professional Liability.** If applicable, this insurance shall be written on an occurrence type policy and shall protect the Contractor and the Participating member against any damages caused by an error, omission or any negligent acts. Limits of not less than \$2 million combined single limit per occurrence / \$3 million general annual aggregate shall be provided.

- (e) **Additional Insured.** All insurance coverages furnished under this contract, with the exception of workers compensation and employer's liability shall include the Participating Member as an additional insured with respect to the activities of the Contractor. Any party named an additional insured pursuant to this Agreement shall be an additional insured where permissible by law but only to the extent the loss in question is caused by the negligent act or omission of the Contractor, and only to the extent necessary to provide coverage for the indemnity obligations expressly assumed by Contractor under this Agreement, and not in respect to any act or omission or operation of the Participating Member. It is the express intent and understanding of the Parties that the insurance and indemnity obligations under this Agreement are dependent upon one another and are not separate and distinct. Additional insured status will be written on ISO form CG 20 10 12 19. The Participating Member's status as additional insured shall only apply to the alleged negligent acts or failure to act by Contractor.
- (f) **Waiver of Subrogation.** The Contractor shall require their insurance carrier to waive all rights of subrogation against the Participating Member, their employees, directors and officers, where and to the extent permissible by law except to the extent the loss is caused by the negligence, gross negligence or willful misconduct of the Participating Member, or any indemnitee.

Contractor shall furnish Participating Member with certificates of insurance as evidence that the policies required under any applicable Purchase Order is in full force and effect.

Section 7. Indemnification

To the fullest extent permitted by law, the Contractor, its heirs, successors and assigns shall indemnify and hold harmless FMPA, its successors and assigns, and its employees, against any and all claims, suits or actions at law, including the bodily injury or death of Contractor during the performance of the Services and/or all damages, costs and judgments (including reasonable attorneys' fees), incurred by FMPA caused by the negligence, gross negligence, and/or intentional or willful misconduct of Contractor while performing work under this Agreement. The liability of the Contractor is full and complete in all respects and subcontracting any part of the work shall not relieve it of primary liability. The indemnity and hold harmless obligations, however, shall not apply to the extent of FMPA's or a Participating Member's negligence, gross negligence, and/or intentional or willful misconduct. In the event of joint or concurrent negligence between Contractor and FMPA or a Participating Member, each party shall be responsible for the percentage of negligence attributed to it by agreement between the parties or in a court of competent jurisdiction.

Section 8. General Terms and Conditions

- (a) Any notices given pursuant to this agreement shall be in writing, delivered to the address set forth in the introductory clause of this agreement, and shall be considered given when received.
- (b) No term of this agreement shall be deemed waived, and no breach of this agreement excused, unless the waiver or consent is in writing signed by the other party granting such waiver or consent.
- (c) If any provision of this agreement is determined to be illegal or unenforceable, such term or provision shall be deemed stricken, and all other terms and provisions shall remain in full force and effect.
- (d) This agreement shall be governed by the laws of the State of Florida. All controversies, claims or disputes arising out of this agreement shall be brought exclusively in appropriate court in Leon County, Florida.
- (e) In the event that either party is required to enforce the terms of this agreement by court proceedings or otherwise, the prevailing party of such proceedings shall be entitled to recover from the non-prevailing party all fees and costs incurred, including reasonable attorney's fees and costs and expenses for trial, alternative dispute resolution and appellate proceedings.

IN WITNESS WHEREOF, the parties have duly executed this agreement as of the date first stated in the introductory paragraph.

FLORIDA MUNICIPAL POWER AGENCY

Osmose Utilities Services, Inc.

By: *Jacob A. Williams*

By: *Jose Viusca*

Title: General Manager & CEO

Title: VP - Customer Service

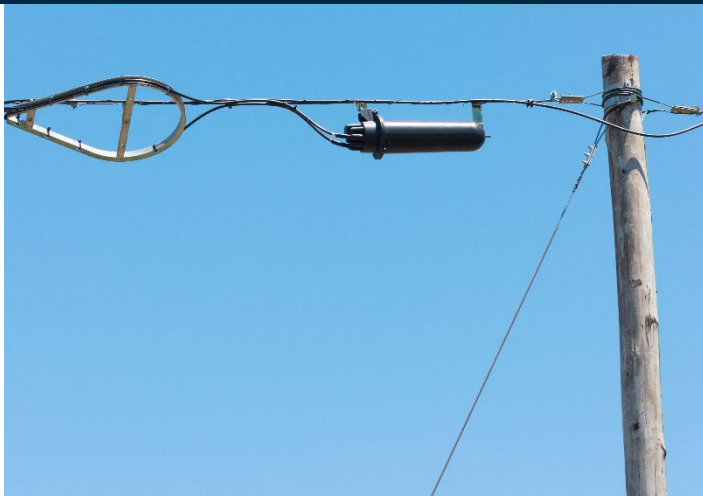
Schedule A

Bidder's Submitted Proposal



Post-Storm Assessment Services, FMPA RFP 2022-209

Prepared for: Florida Municipal Power Agency



DATE
July 14, 2022

Osmose Contact
John Tessieri
jtessieri@osmose.com
Mobile: 941-915-0623

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Ms. Sharon Samuels
Member Services Programs & Procurement Administrator
Florida Municipal Power Agency
8553 Commodity Circle
Orlando, Florida 32819

**RE: POST-STORM ASSESSMENT SERVICES, FMPA RFP 2022-209
DUE JULY 19, 2022, 1:30 PM**

Dear Ms. Samuels:

At the request of our Director-Business Development, Mr. John Tessieri, and in response to the above-mentioned RFP, Osmose Utilities Services, Inc. appreciates the opportunity to submit the following unit prices to Florida Municipal Power Agency pertaining to the post storm assessment services in 2022.

Our bid accompanies this letter and is comprised of all required documentation as instructed in the RFP. Please note, Osmose does not plan on using subcontractors for this project.

Osmose appreciates the opportunity to submit this proposal. We look forward to expanding our relationship and being of service to your organization on this important project.

If you need further assistance or have any questions concerning this proposal, please do not hesitate to contact John Tessieri at 941-915-0623.

Sincerely,



Jackie Sullivan
Vice President-Contracts
Attachment

JS/mb

C: File
1037767

Executive Summary

Osmose has been a long-standing and trusted contractor-of-choice for IOU's, Co Op's, and Municipalities throughout the United States and Florida including Florida Power & Light, Tampa Electric Company, Orlando Utilities Commission, Lakeland Electric, the City of Ocala, Kissimmee Utility Authority, the City of Tallahassee, the City of Bartow, the City of Newberry, the City of Homestead, Utilities Commission New Smyrna Beach, the City of Leesburg, Keys Energy Services, Peace River Electric Cooperative, Inc., and Lee County Electric Cooperative, Inc. to name a few. Osmose operations teams have safely and successfully performed storm damage assessment for over 15 years. Osmose teams have experience in major storm events such as Hurricanes Katrina, Rita, Irma, and recent storms such as Ida and Laura.

Based on performance during 2019 through 2021, Osmose has provided support on an average of 20 storm events per year (winter and spring storms, tropical storms, wind events, severe thunderstorms, tornadoes, pre- and post- wildfires). Because of this hands-on experience acquired over many years, and investment in research and development of the industry, Osmose is uniquely positioned to partner with Florida Municipal Power Agency and its Members to support any storm response as needed. Additionally, Osmose is familiar with the neighboring utilities and geography of all the Florida Municipal Power Agency Members, which enables us to leverage our work practices, technology, tools and safety culture. We are proud to be such an integral part of the contractor community and look forward to working hand-in-hand with the Florida Municipal Power Agency and all participating members.

The solution package presented herein presents a holistic approach to Florida Municipal Power Agency's Post Storm Assessment Services - RFP No 2022-209 that is both scalable and integrates with other services, solutions and data deliverables provided by Osmose.

Description of Services

1. **Storm Forensics**
 - a. Collect forensic data to help the utility in determining the root cause of damage that occurred during the event
2. **Post Storm Damage Assessment** - Reporting of broken poles, spans of primary and secondary wire down, damaged equipment, downed trees hindering restoration efforts, and customer meter damage
 - a. Initial Statistical Assessments to determine manpower and material requirements
 - b. Backbone (Feeder) Assessments
 - c. Total Assessment of the entire circuit to the meter
3. **Escorting Tree and Line Crews to areas where restoration is required**
4. **Staging Area Support**
 - a. Staging Area set up and tear down
 - b. Directing Traffic
 - c. Fueling Trucks
 - d. Loading Materials
 - e. Delivering Supplies, meals, and beverages
 - f. Clean Up
5. **Line Crew Support**
 - a. Delivery equipment and materials to field restoration crews in the field. This reduces restoration downtime when line crews have to retrieve their own equipment and materials
 - b. Osmose crews can hand dig holes to clear underground utilities before line crews drill to set new poles. This is extremely helpful when underground locate companies are not available
6. **Run Down Trouble Tickets**
7. **Final Sweep Assessments**
 - a. Final safety sweep after restoration is complete to identify any damage missed during the restoration effort, identify hanging limbs that may cause an outage, and to locate construction debris and equipment left behind during the restoration efforts
8. **Pole Stripping**
 - a. Recover broken poles left in the field by restoration crews. This includes stripping of all hardware and wire from the scrapped poles and returning them to a designated area provided by the utility. Poles, wire, and hardware is sorted into separate areas in the designated scrap location. Large pieces of equipment (Transformers, Capacitor Banks, Regulators, Reclosers, etc.) are reported to the utility for pick up by the utility crews
9. **Nighttime Streetlight Patrols**
 - a. Nighttime patrol of circuits to identify streetlight outages that could be the result of bulb damage or possible downed streetlight circuits not captured during the initial assessment phase and generally not reported by the consumers

Availability of Resources

Osmose has approximately 30-40 crews working within the state of Florida annually for numerous IOU's, Co Op's, TELCO's, and Municipalities. During a statewide event, resources are committed to whichever customer they are working for at the time. The movement of resources between utilities must be authorized by each utility. Osmose is prepared to commit up to 9 teams and 1 Supervisor or more depending on the project-specific details provided by the Municipality. Additional resources may be available depending on the overall impact on all Florida utilities and upon release authorization. Additional resources outside the state of Florida may be available upon request and based on availability.

References

Customer	Services Provided
<p>Tampa Electric Company Mr. George Cox Director of Storm Forensics 813-610-3579 / gbcx@tecoenergy.com 2200 East Sligh Avenue Tampa, FL 33610</p>	<ol style="list-style-type: none"> 1. Storm Forensics 2. Storm Assessment
<p>Florida Power & Light/ Gulf Power Mr. Tom Allian Director Compliance and Regulatory 561-758-5261 / t.g.allain@fpl.com 15430 Endeavor Drive Jupiter, FL 33478</p>	<ol style="list-style-type: none"> 1. Storm Assessment 2. Staging Area Support 3. Tree & Line Crew Escorting 4. Line Crew Support (Deliver Equipment & Materials) 5. Final Sweeps 6. Pole Stripping 7. Nighttime Streetlight Patrols 8. Run Down Trouble Tickets
<p>Entergy Louisiana, LLC Mr. Dane Smith Sr Manager, Enterprise Asset Management 504-576-5320 / wsmith1@entergy.com 1250 Poydras Street, Suite 19A New Orleans, LA 70113</p>	<ol style="list-style-type: none"> 1. Statistical Sampling Assessments 2. Storm Assessment 3. Staging Area Support 4. Tree & Line Crew Escorting 5. Line Crew Support (Deliver Equipment & Materials) 6. Final Sweeps 7. Pole Stripping 8. Nighttime Streetlight Patrols 9. Run Down Trouble Tickets

About Osmose

We are field technicians, professional engineers, wood scientists, data scientists, corrosion experts, and project managers leveraging more than 85 years of expertise to identify and solve structural issues that impact your asset health, system resiliency, and help you meet your commitment to provide safe, reliable, affordable service.

We make utility structures safer, longer-lasting, and more resilient. We help structure owners mitigate risk and manage challenges through innovation and execution. We believe there's an optimal approach to minimize risk and maintain the strength and resiliency of your system, and we can help you find it.

History

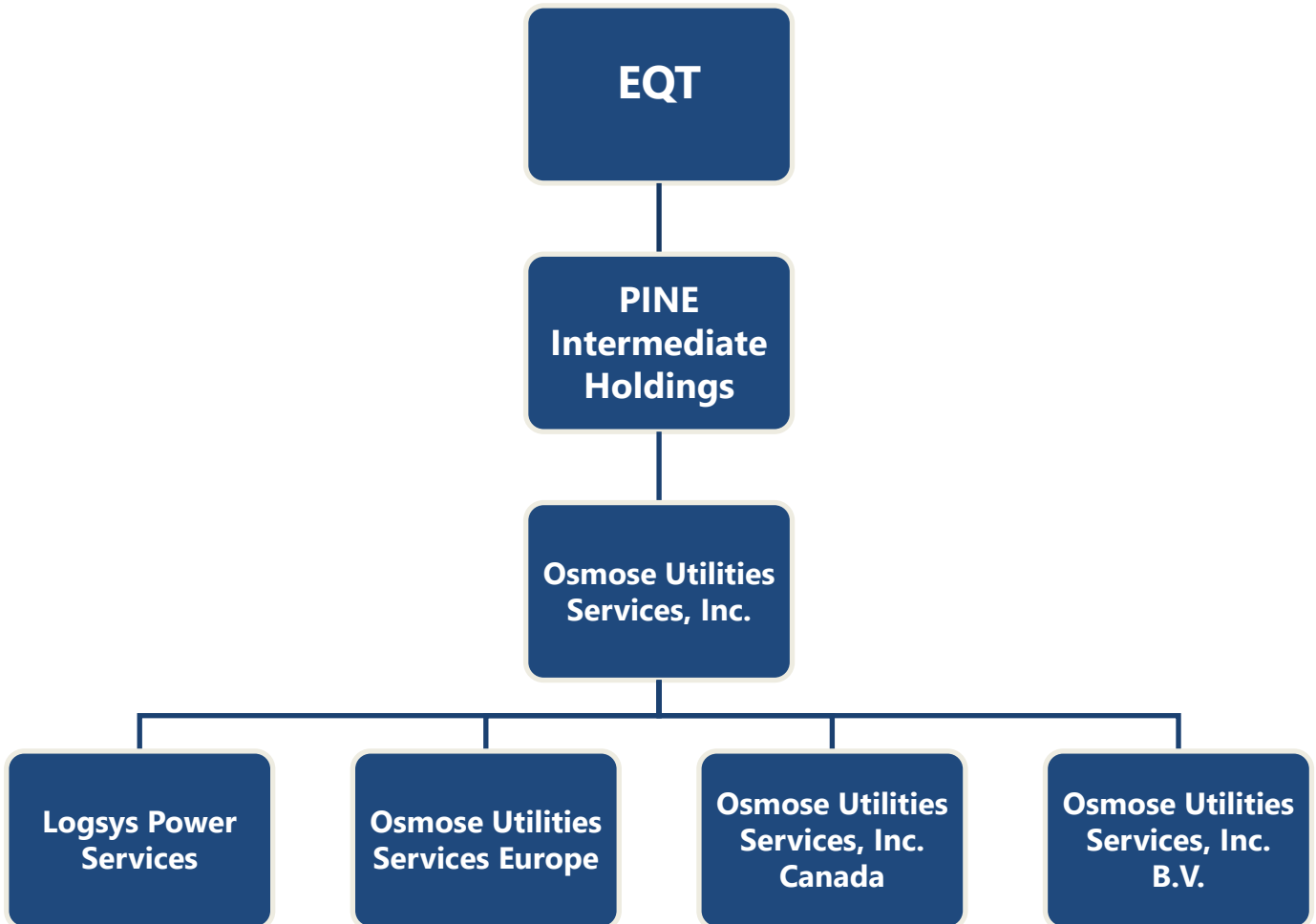
From a storefront on East Huron Street in Buffalo, New York with a single wood preservative patent. Now headquartered in Peachtree City, Georgia, Osmose has emerged as a well-known and respected company; a leading service provider safeguarding North American utility infrastructure.

Since our humble beginning in 1934, Osmose has continued to meet evolving customer needs through hard work and innovation.

- In 1965, the first iteration of the truss was developed to restore strength to poles weakened by decay. It was little more than an oil pipe cut in half length-wise, some of which are still in service today!
- In 2000, Osmose expanded expertise on the below-grade structural condition of utility assets and launched a line of "corrosion services" - assessing, coating, and restoring steel structures.
- In 2008, Osmose set a new standard of performance for preservative systems with the release of MP400- EXT® which improved preservative protection for in-service poles while also fulfilling Osmose's environmental commitment to reduce toxicity in its products.
- In 2018, Osmose released Osmolytics®, an advanced predictive modeling software that uses decades of inspection data and environmental information for both wood and steel utility structures.

Read more about our history, our people, and our services at osmose.com.

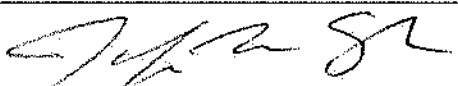
Osmose Ownership Structure



PROPOSER INFORMATION FORM
Exceptions & Clarifications
FMPA RFP 2022-209

✓	We DO NOT take exception to any items included in the RFP or Master Services Agreement.
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✓	We TAKE exception as follows:
Please see our recommended revisions to your RFP and Master Services Agreement on page 39 of our proposal.	

Company Name:	Osмосе Utilities Services, Inc.
Authorized Signature:	
Print/Type Name of Signer:	Jaclyn Sullivan / Vice President - Contracts
Company Address:	635 Highway 74 South, Peachtree City, Georgia 30269
Telephone Number:	770-632-6700
Contact Email Address:	osmosecontracts@osmose.com
Date:	7/14/2022

Company is a certified minority business enterprise. If yes, please indicate type below: YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

**PROPOSAL FOR PROVISION OF
POST-STORM ASSESSMENT SERVICES
FOR THE FLORIDA MUNICIPAL POWER AGENCY**

I have carefully examined the RFP, Terms and Conditions, Technical Specifications, Bid Forms, and any other documents accompanying or made a part of this solicitation. With full knowledge and understanding of the aforesaid, I agree to abide by all conditions of this bid except where noted on the Affidavit of Compliance form.

I hereby propose to furnish the materials/services specified in the RFP at the prices quoted in my RFP response.

I certify that I am duly authorized to submit this bid on behalf of the vendor and that the vendor is ready, willing and able to perform if awarded the bid.

Prompt Payment Discount N/A % for payment made within N/A days of delivery.

Prices quoted shall remain firm and irrevocable for a period of specified in the RFP.

ADDENDA. The undersigned bidder acknowledges receipt of the following addenda, which have been considered in preparing this proposal (if applicable).

Number N/A Dated _____

Number N/A Dated _____

Respectfully submitted:

Company Name: Osmose Utilities Services, Inc.

Signature:  _____

(Authorized Representative)

Jaclyn Sullivan / Vice President - Contracts

(Type or Print Name of Signer)

Address: 635 Highway 74 South

Peachtree City, Georgia 30269

E-Mail Address: osmosecontracts@osmose.com

Telephone Number: 770-632-6700

Toll Free Number: N/A

Date: 7/14/2022

Anti-Lobbying Declaration
Certification for Contracts, Grants, Loans and Cooperative Agreements
APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be submitted with each bid or offer exceeding \$100,000)

The undersigned [Contractor/bidder] certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor/Bidder, Osmose Utilities Services, Inc. certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

Jaelyn Sullivan/KM
Signature of Contractor's Authorized Official

Jaelyn Sullivan / Vice President - Contracts
Name and Title of Contractor's Authorized Official

7/14/2022
Date

Compliance Declaration

NOTICE: Because purchases pursuant to this RFP may qualify for Federal Emergency Management Agency ("FEMA") financial assistance, this RFP and subsequent purchase orders are intended to comply with federal competitive selection and contractual requirements, including the requirements of 2 C.F.R. §§ 200.31-.326.

Certification for Contracts, Grants, Loans, and Cooperative Agreements
(To be submitted with each bid or offer exceeding \$100,000)

Regarding Sections 39 through 49 of this Request for Proposal, the undersigned [Contractor/Bidder] certifies to the best of his or her knowledge, agrees, complies with the following FEMA requirements.

FEMA Reimbursement
Remedies
Equal Employment Opportunity
Contract Hours and Safety Standards Act
Clean Air Act
Federal Water Pollution control Act
Access to Records
Suspension and Debarment
Byrd Anti-Lobbying Amendment
Procurement of Recovered Materials
DHS Seal, Logo, and Flags



Signature of Contractor's Authorized Official

Jaelyn Sullivan / Vice President - Contracts
Name and Title of Contractor's Authorized Official

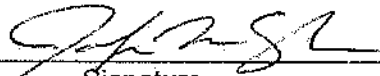
7/14/2022
Date

DECLARATIONS AND SIGNATURES

The undersigned hereby declares that only the persons or firms interested in this Proposal as principal or principals are named herein, and that no other persons or firms than herein mentioned have any interest in this Proposal or in the contract to be entered into; that this Proposal is made without connection with any other person, company, or parties likewise submitting a proposal or proposal; and that it is in all respects for and in good faith, without collusion or fraud.

Dated at Peachtree City, GA this 14th day of July, 2022.

Proposer Osmose Utilities Services, Inc.

By 
Signature

Jaclyn Sullivan
Printed or Typed Name

Title Vice President - Contracts

Complete Business Address of Proposer: 635 Highway 74 South

Peachtree City, Georgia 30269

State of Incorporation Delaware

Complete Address of Principal Office 635 Highway 74 South

Peachtree City, Georgia 30269

Name, Address, and Telephone Number of Person to Contact Regarding this Proposal. Include Both Mail and Street Addresses:

Jaclyn Sullivan

635 Highway 74 South

Peachtree City, Georgia 30269

Telephone (770) 632-6700

Fax (678) 364-0844

E-Mail osmosecontracts@osmose.com

**SWORN STATEMENT UNDER SECTION 287.133(3) (a),
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

(To be signed in the presence of a notary public or other officer authorized to administer oaths.)

STATE OF Georgia

COUNTY OF Coweta

Before me, the undersigned authority, personally appeared Jaclyn Sullivan, who, being by me first duly sworn, made the following statement:

1. The business name and address of Osmose Utilities Services, Inc.
[name of bidder or contractor]

is 635 Highway 74 South, Peachtree City, Georgia 30269.

2. My relationship to Osmose Utilities Services, Inc.
[name of bidder or contractor]

is Vice President - Contracts
[relationship such as sole proprietor, partner, president, vice president].

3. I understand that a public entity crime as defined in Section 287.133 of the Florida Statutes includes a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity in Florida or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or such an agency or political subdivision and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

4. I understand that "convicted" or "conviction" is defined by the statute to mean a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

5. I understand that "affiliate" is defined by the statute to mean (1) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.

6. Neither the bidder or contractor nor any officer, director, executive, partner, shareholder, employee, member or agent who is active in the management of the bidder or affiliate of the bidder or contractor nor any affiliate of the bidder or contractor has been convicted of a public entity crime subsequent to July 1, 1989.

[Draw a line through paragraph 6 if paragraph 7 below applies.]


~~7. There has been a conviction of a public entity crime by the bidder or contractor, or an officer, director, executive, partner, shareholder, employee, member or agent of the bidder or contractor who is active in the management of the bidder or contractor or an affiliate of the bidder or contractor. A determination has been made pursuant to Section 287.133(3) by order of the Division of Administrative Hearings that it is not in the public interest for the name of the convicted person or affiliate to appear on the convicted vendor list. The name of the convicted person or affiliate is~~

~~_____ . A copy of the order of the Division of Administrative Hearings is attached to this statement.~~

[Draw a line through paragraph 7 if paragraph 6 above applies.]

Sworn to and subscribed before me in the state and county first mentioned

above on the 14th day of July, 2022 .



Notary Public



Jaclyn Sullivan / Vice President - Contracts



(Affix Seal)

9/10/2023

My Commission Expires

Morgan Bass

Type or Printed Name



DISPUTE DISCLOSURE

Answer the following questions by placing an "X" in the appropriate "YES" or "NO" box. If you answer "YES", please explain in the space provided, or via attachment.

Has your firm, or any of its officers, received a reprimand of any nature or been suspended by the Department of Professional Regulation or any other regulatory agency or professional association within the last five (5) years?

YES NO

Has your firm, or any member of your firm, been declared in default, terminated or removed from a contract or job related to the services your firm provides in the regular course of business within the last five (5) years?

YES NO

Has your firm had filed against it or filed any requests for equitable adjustment, contract claims or litigation in the past five (5) years that is related to the services your firm provides in the regular course of business?

YES NO

If yes, state the nature of the request for equitable adjustment, contract claim or litigation, a brief description of the case, the outcome or status of suit and the monetary amounts or extended contract time involved.

I hereby certify that all statements made are true and agree and understand that any misstatement or misrepresentation or falsification of facts shall be cause for forfeiture of rights for further consideration of this project:

Project: FMPA RFP# 2022-209

Osmose Utilities Services, Inc.

Firm

7/14/2022

Date



Authorized Signature

Vice President - Contracts

Officer Title

Jaclyn Sullivan

Printed or Typed Name

DRUG-FREE WORKPLACE COMPLIANCE FORM

IDENTICAL TIE BIDS

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing the bids will be followed if none of the ties vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that Osmose Utilities Services, Inc. does:

(Name of business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in Subsection 1.
4. In the statement specified in Subsection 1, notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.


Vendor's Signature

7/14/2022
Date

As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

Price Schedules

**FMPA RFP# 2022-209
PROVISION OF POST-STORM ASSESSMENT SERVICES
SAFETY ASSESSMENT**

Per Section 13.i, please provide separate pricing for three categories: Safety Assessments, Damage Assessments, Resource Support and Other Post-Storm Services in your proposal.

In addition, please provide general pricing information for the following services. This pricing will be used for comparative purposes to evaluate proposals in conjunction with qualifications provided in the proposal.

We recognize that specific crew sizes, crew composition, equipment and other project-specific details will vary based on the project.

Awarded contractor(s) will be required to submit a specific Scope of Work and pricing for each project as requested by Participating Member(s). All project-specific cost estimates must be consistent with the pricing as quoted below:

For Safety Assessment Work				
Description			Unit Price	
Mobilization - Mileage Rate for 3-person crew ¹ , including vehicle (per mile)			\$ 5.00	
<i>¹ For estimation purposes, a 3-person crew must include a minimum: 1 Foreman, 2 Experienced Crew Members.</i>				
Hourly Labor Rates (\$/Hr)				
	Foreman	Crew Member #1	Crew Member #2	
Standard Rate	\$81.28	\$59.42	\$59.42	
Overtime Rate	\$105.71	\$77.22	\$77.22	
Please provide total mobilization cost from your location to each zone. FMPA Member Zones are noted in Appendix A (for calculation purposes)				
Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
\$900.48	\$900.48	\$900.48	\$1,800.96	\$1,575.84
<input type="checkbox"/> Check here if you decline to bid on Safety Assessment Work				

**FMPA RFP# 2022-209
PROVISION OF POST-STORM ASSESSMENT SERVICES
DAMAGE ASSESSMENT**

Per Section 13.i, please provide separate pricing for three categories: Safety Assessments, Damage Assessments, Resource Support and Other Post-Storm Services in your proposal.

In addition, please provide general pricing information for the following services. This pricing will be used for comparative purposes to evaluate proposals in conjunction with qualifications provided in the proposal.

We recognize that specific crew sizes, crew composition, equipment and other project-specific details will vary based on the project.

Awarded contractor(s) will be required to submit a specific Scope of Work and pricing for each project as requested by Participating Member(s). All project-specific cost estimates must be consistent with the pricing as quoted below:

For Damage Assessment Work				
Description			Unit Price	
Mobilization - Mileage Rate for 3-person crew ¹ , including vehicle (per mile)			\$ 5.00	
¹ For estimation purposes, a 3-person crew must include a minimum: 1 Foreman, 2 Experienced Crew Members.				
Hourly Labor Rates (\$/Hr)				
	Foreman	Crew Member #1	Crew Member #2	
Standard Rate	\$81.28	\$59.42	\$59.42	
Overtime Rate	\$105.71	\$77.22	\$77.22	
Please provide total mobilization cost from your location to each zone. FMPA Member Zones are noted in Appendix A (for calculation purposes)				
Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
\$900.48	\$900.48	\$900.48	\$1,800.96	\$1,575.84
<input type="checkbox"/> Check here if you decline to bid on Damage Assessment Work				

FMPA RFP# 2022-209
PROVISION OF POST-STORM ASSESSMENT SERVICES
RESOURCE SUPPORT AND OTHER POST-STORM SERVICES

Per Section 13.i, please provide separate pricing for three categories: Safety Assessments, Damage Assessments, Resource Support and Other Post-Storm Services in your proposal.

In addition, please provide general pricing information for the following services. This pricing will be used for comparative purposes to evaluate proposals in conjunction with qualifications provided in the proposal.

We recognize that specific crew sizes, crew composition, equipment and other project-specific details will vary based on the project.

Awarded contractor(s) will be required to submit a specific Scope of Work and pricing for each project as requested by Participating Member(s). All project-specific cost estimates must be consistent with the pricing as quoted below:

For Resource Support and Other Post-Storm Work				
Description				Unit Price
Mobilization - Mileage Rate for 3-person crew ¹ , including vehicle (per mile)				\$ 5.00
<i>¹ For estimation purposes, a 3-person crew must include a minimum: 1 Foreman, 2 Experienced Crew Members.</i>				
Hourly Labor Rates (\$/Hr)				
	Foreman	Crew Member #1	Crew Member #2	
Standard Rate	\$81.28	\$59.42	\$59.42	
Overtime Rate	\$105.71	\$77.22	\$77.22	
Please provide total mobilization cost from your location to each zone. FMPA Member Zones are noted in Appendix A (for calculation purposes)				
Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
\$900.48	\$900.48	\$900.48	\$1,800.96	\$1,575.84
<input type="checkbox"/> Check here if you decline to bid on Resource Support and Other Work				

Recovery Rates - Pole Stripping				
Description				Unit Price
Mobilization - Mileage Rate for 3-person crew ¹ , including vehicle (per mile)				\$5.00
¹ For estimation purposes, a 3-person crew must include a minimum: 1 Foreman, 2 Experienced Crew Members.				
Hourly Labor Rates (\$/Hr)				
		Foreman	Crew Member #1	Crew Member #2
	Standard Rate	\$101.50	\$67.50	\$67.50
	Overtime Rate	\$129.93	\$85.30	\$85.30
Please provide total mobilization cost from your location to each zone. FMPA Member Zones are noted in Appendix A (for calculation purposes)				
Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
\$900.48	\$900.48	\$900.48	\$1,800.96	\$1,575.84

Pricing Assumption and Clarification

Hourly Rates: The hourly rates included in the price schedules above are based on the Utility providing lodging and meals. In the event the Utility is not able to provide lodging and meals for each employee, we are submitting the following per diem rates per person, per day to cover these expenses.

Additional Items	Rate
Per Diem Per Person Per Day 2 Man	\$160.00
Per Diem Per Person Per Day 3 Man	\$194.00



Storm Support

Be Prepared for the Next Major Storm

Utilities across America rely on Osmose for industry-leading storm response and storm preparedness services. Osmose helps utilities respond quickly and effectively to assess damages caused by major unscheduled events such as hurricanes, tornadoes, ice storms, wildfires, mudslides, floods, and other natural disasters.

Osmose is available 24/7 to deploy experienced and qualified field teams and technical resources quickly to help you restore power and communications to get life back to normal for your utility and customers.

- ✓ Mobile, experienced workforce
- ✓ Mission-minded support personnel
- ✓ Wide range of post-storm support
- ✓ Industry-leading track record

Storm Damage Assessment & Support

Osmose fills an important gap that many utilities experience during major storm restoration efforts. Within 24 to 48 hours of a request, Osmose first responders can be on site to locate and identify damage and provide information needed to make repairs. Major events typically require the home utility to utilize outside construction crews. Osmose can direct crews and keep them supplied with materials to increase their efficiency. We understand the need for flexibility and serve where needed.



Mobile, Experienced Workforce

Osmose can deploy field-tested crews, in the numbers required, to help you complete repairs and restore power. We can also provide technical resources to help staff storm centers to answer customer calls and enter assistance requests.

Our crews are accustomed to working in difficult conditions and know how to work safely. As a national company, we can quickly deploy to your service territory.



Mission-Minded Support Personnel

Our crews can help you identify damage and hazards, clear debris, block off danger zones, patrol for power lines, and assist power restoration crews. Osmose's people have been commended for their can-do, whatever-it-takes attitude.

Wide Range of Post-Storm Support

After power is restored, Osmose can perform a network inventory to establish accurate, reliable field inventory data describing the rebuilt network. When the response has concluded, we can deliver the as-built data we collect directly into your asset management systems.

Additional Services

- ✓ Logistical support including: loading and unloading trucks, fueling and parking vehicles, coordinating material and supplies inventories, and pick up and delivery of meals, materials, and supplies
- ✓ Post-restoration clean-up, data inventory, facility inspections, and as-built surveys
- ✓ Pole stripping which includes the removal of hardware on fallen poles, and cutting up and removing poles from the damaged areas
- ✓ Staging center support including set up, operations, tear down, and clean up
- ✓ Storm response call center support



To contact your local Osmose professional, call 770.631.6995 or email poleinfo@osmose.com.

Our Commitment



Safety

At Osmose, we prefer to talk about our safety culture rather than our safety program. A safety program implies a set of rules that people are required to follow, often reluctantly. A safety culture implies that safety is a way of life at Osmose, and it absolutely is. It's how we think and how we approach our jobs every day, not because that's what is required, but because that's who we are.



Quality

Osmose believes a quality product or service is one that is what you, the customer, expects, delivered when you expect it. Our customers value and expect quality; they do not expect to have to ask for it or pay extra for it. Quality, therefore, is the basis for customer satisfaction and critical to the success of Osmose.



Environment

Osmose is dedicated to the conservation of utility resources and strives to create a culture of environmental awareness both as a product developer and a service provider. We support the research and development of products and services that extend the safe and reliable service lives of structural T&D assets for many years beyond expectations.



Industry Involvement

At Osmose, our goal is to encourage innovation and advance knowledge to better serve our customers. To facilitate these goals, Osmose employees regularly participate in and serve on several committees and task groups, including ANSI, ASTM, AWPA, EEI, NESC, AMPP, and IEEE.

Safety

Osmose considers their employees to be their most valuable resource; therefore, we strive to create the means for each person to maintain a safe and healthy work environment. With this statement as a premise, we have developed a safety program capable of harmonizing the standard operating procedures of our crews with the various specifications of our contracts.

1	<p>SAFETY ORGANIZATION</p> <p>The Central Safety Committee is comprised of Osmose corporate and field management personnel, in conjunction with three subcommittees.</p> <p>Safety Rules and Regulations Establishes and reviews safe procedures for field operations.</p> <p>Programs and Activities Reports safety statistics and trends, develops educational materials, and promotes safety.</p> <p>Incident Investigation Supports the investigation process for injuries, near miss, and other types of incidents.</p>	2	<p>SAFETY TRAINING</p> <p>Osmose provides a safety training curriculum for all employees, from Foremen to field workers to new corporate office employees.</p> <ul style="list-style-type: none"> ✓ Foremen Training: classroom and on-the-job instruction for new Foremen ✓ In-house training for core services ✓ Training aids and materials including video library, safety manuals, emergency response guides, exams, weekly, safety topics, and ongoing safety alerts
3	<p>SAFETY MEETINGS</p> <p>Territory Meetings Each Osmose territory throughout the U.S. hosts safety meetings for Foremen, Supervisors, and Managers in the geographic area.</p> <p>Daily Meetings Each Foreman conducts daily safety briefings, and at least one safety and quality meeting per week, for their crews.</p> <p>Safety Audits Supervisors conduct regular Safety Audits on each crew to verify safe operation and maintenance of vehicles and equipment, safe work practices and attitudes, and new employee safety training.</p>	4	<p>SAFETY AWARDS</p> <p>We recognize workers with outstanding safety performance with two safety award programs:</p> <p>Safe Hour Award Safe work hours are recorded for every crew on a weekly basis. At predetermined levels, such as 10,000 Safe Hours, each member of the crew receives a safety award and a certificate of recognition.</p> <p>Safe Driver Program Vehicle operators receive awards based on the number of years without a chargeable vehicle accident.</p>

The number of recordable injuries has steadily decreased since the program’s inception. This success reflects the program’s effectiveness in promoting the safety of Osmose field personnel and ensuring that they are part of a safe and responsible service organization. Below is the Osmose Safety Record of recordable incidents from the last three years:

Year	Total Hours Worked	Lost Workday Injury Cases	Lost Workday Incident Rate	OSHA Recordable Injury Cases	OSHA Recordable Injury Rate
2019	6,264,381	6	0.19	57	1.82
2020	7,157,713	0	0.00	51	1.43
2021	8,486,445	0	0.00	71	1.67

Quality

Osmose provides the utility industry with products and services that improve system reliability and reduce costs. Through its leadership, innovations, and operations, Osmose is proud to have set industry standards and built a reputation founded on quality.

Historically, workmanship quality control was the foundation of the Osmose quality program; however, management recognizes that to achieve the vision of consistently delivering a superior level of quality in products and services, Quality must be deliberately managed through a focus on five interrelated elements:

1

MANAGEMENT LEADERSHIP

Management provides the strategy and resources and leads plan execution by enabling each employee to fulfill the expectations of their role.

2

QUALITY ASSURANCE

Prevention is always more effective and lower cost than reacting to problems. Quality is built into every aspect of the business.

3

QUALITY CONTROL

Representative samples of final work are regularly checked to ensure customer specifications and quality standards are met.

4

MONITORING & MEASURING

Osmose sets objectives and monitors key performance indicators for quality using real-time data analysis to identify trends and respond to potential problems.

5

CONTINUOUS IMPROVEMENT

Project Managers perform end-to-end quality control of data, from collection to delivery, and review processes for opportunities for quality performance improvement.

If we make a mistake, we correct it promptly – period.

45-point

Quality inspection for PIT

42-point

Quality inspection for PR

67,000

Quality audits in 2021

1 audit per month

minimum, on every foreman and crew

Osmose Competitive Advantages

Industry Leader



452

different utility and telecommunications partners in 2021

Presence



9.7 million+

structures visited annually

Scalability



1 to 1,000,000+

range of structures visited annually per partner

Industry Investment

We invest over \$15 million in the utility industry annually through training, research and development, and our workforce



Osmose Training and Certification Programs
Annual Investment
\$12 million



Osmose University with PDH Credits
Investment to Date
\$150,000



Osmose Patents
Annual Investment
\$150,000



Research and Development
Annual investment
\$760,000



Software
Annual investment
\$1 million+



Technical Talent
Annual Investment
\$4 million+

Our People



Our team of first line Supervisors have been with Osmose an average of 13 years. The average tenure of our crew foremen is almost five years.



Our senior leadership team has an average of 33 years of professional experience providing company-wide guidance and direction.



Our team of engineers on staff have skills and expertise in civil, structural, mechanical, electrical, industrial, and aerospace/aeronautical disciplines.

Technical Talent Investment

- 30+ engineers (structural, mechanical, and electrical)
 - Including nine registered engineers with 48 state coverage
- Chemist, wood scientist, and technologists
- Membership and participation in numerous industry associations including

American Wood Protection Association (AWPA)	American Society of Civil Engineers (ASCE)	American Concrete Institute (ACI)
Association of Materials Protection and Performance (AMPP)	Amazon Web Services (AWS)	ASTM International
Institute of Electrical and Electronics Engineers (IEEE)	International Concrete Repair Institute (ICRI)	American Institute of Steel Construction (AISC)

Annual Investment - \$4 million+

Continuous Innovation



Total of 39 patents awarded or pending on T&D restoration, inspection systems, and product formulations

Data Science And Analytics

- Osmolytics® predictive modeling

Technology Solutions

- OsmoVision® data collection and modeling
- O-Calc® Pro structural analysis software
- LoadCalc® pole load evaluation
- StrengthCalc® pole strength evaluation
- Osmose 360® Portal
- Power Survey™ Contact Voltage Detection



Wood and Steel Assessment Technology

- Non-destructive assessment technologies
- SteelCalc™ steel structure inspection and analysis

Wood Preservatives / Steel and Concrete Protection

- Pastes, fumigants, coatings, cathodic protection, barrier shields

Structural Resiliency & Restoration Solutions

- Wood pole restoration solutions
- Pole upgrading solutions
- Steel structure restoration solutions
- Concrete restoration solutions
- Temporary structure supports
- Technical/engineering services

R&D Industry Investment



- On-site laboratory and structure test yard in Georgia
- Field test plots: seven domestic locations and one in Eastern Australia
- Existing chemicals licenses and fees
- New product development and testing
- Software development
 - O-Calc[®] Pro
 - OsmoVision[®]
 - LoadCalc[®]
 - StrengthCalc[®]
 - Advanced data collection and storage tools
 - Osmose 360[®] Portal
 - 6+ full-time development, product management and training resources

Annual Investment \$1.7 million+

Foreman Training Program

The goal of the Osmose Pole Inspection and Treatment Foreman Training Program is to promote a Foreman Apprentice in 10 calendar weeks with a three-phase formal training.

PHASE I – REGIONAL TRAINING

Newly hired Foreman Apprentices (Apprentice I) spend six weeks in the field with a specially trained Regional Training Instructor and their support staff. Early weeks focus on the basics of a pole inspection operation and later weeks hone inspection, data entry, and crew management skills. In



addition to field instruction, Apprentices are responsible for about five hours of self-directed online coursework per week to reinforce the tasks being learned in the field and prepare the students for the Phase II evaluation process. Apprentices deemed to be a poor fit for the Foreman role are typically removed from the program in Phase I.

PHASE II – CORPORATE TRAINING SCHOOL

Students are promoted to Apprentice II upon arrival at the Osmose Corporate Training Facility in Peachtree City, Georgia for Phase II training. The objectives of the Phase II training are practice, assessment, formal testing, and certifications. Each student must pass a field competency assessment that covers all aspects of a full pole inspection and treatment program and pass final written exams. In addition, each Apprentice II is certified in First Aid, CPR, P.A.C.E Driving, and UTV operation.

PHASE III – NEW FOREMANSHIP

Newly promoted Foremen spend the first six weeks of their foremanship ramping up to the rigors of the position. The first week is used for tasks such as hiring and training Crew Members, setting up their truck, meeting the customer, and locating storage or disposal facilities. An operations Supervisor assists during this time to ensure the new Foreman is prepared for success going forward. Over the next five weeks, production expectations gradually stair-step to normal production to help a new crew get experience and attain early goal success. This also allows Supervisors time to guide new Foremen to gain experience and confidence for long-term success.

Training Investment



Osmose offers training programs for employees including foreman apprentice training, certifications, and supervisor development.

- Expect 1100+ total students to start in 2022
- Phase I: Field Training
 - 1 Manager, 4 Training Supervisors, 20 Training Instructors, 40+ support staff
- Phase II: Corporate Training School
 - 1 Manager, 3 Senior Instructors, 6 Junior Instructors, 3 Support Staff
 - 33 three-week training sessions per year
 - ~25 students per session

Annual Investment \$12 Million

Available Data Delivery Formats

Processed and reviewed inspection data can be delivered in many standard formats as well as custom formats. Are you loading this data back into a system? If so, what system? What unique data IDs need to be linked?

Standard Formats



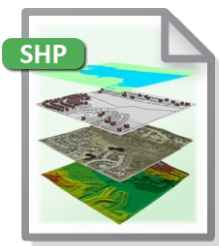
Excel



ESRI Geodatabase (not available for steel/corrosion services)



CSV



Shapefiles



Access – Flat or relational

Custom Formats

Custom formats must be planned prior to job start. Since they require additional setup, they may be subject to additional fees.



Web Service Integration



XML

Other Proprietary
Formats

Standard Reports

For the duration of a project with Osmose, customers will be provided with standard reports such as invoices and project to date reports. In addition, these standard reports will be accompanied by a detailed report for each individual pole.

Invoice
#NV114851
07/01/2019

TOTAL
\$11,755.26

Due Date: 04/07/2019
SEVERE CHARGES MAY APPLY ON FIRST DUE INVOICES

Please Remit ACH Payment to:
Osmose Utilities Services, Inc.
ATTN: Accounts Payable Department
123 Anywhere Street
Somerset, GA 30585
United States

Please Remit Check Payment to:
Osmose Utilities Services, Inc.
P.O. Box 11234
Atlanta, GA 30368-7001

Item	Bill Date	PO #	Job	Sub-Plan	For Service From
NE 15	06/07/2019	51 2280	103834	Michael S Tate	05/04/2019 - 02/04/2019

Item	Description	Quantity	Unit Price	Total Price
76GWRPIT-008-001	INSTALL GUY WARRER	24	\$10.80	\$259.20
79INS-000-008-001	VISUAL INSPECTION	112	\$5.50	\$616.00
79INS-000-008-002	GPS READING 1-10 METER	137	\$2.65	\$363.05
79INS-000-008-003	REPAIR BROKEN GROUNDWIRE	19	\$19.50	\$370.50
79INS-000-008-004	RESTRIKLE GROUNDWIRE TO POLE	03	\$29.84	\$89.52
76PWRPIT-008-001	PARTIAL EXCAVATE INSPECTION	1,072	\$9.29	\$9,960.16
76SNDPIT-008-001	SOUND ONLY INSPECTION	15	\$9.28	\$139.20
Subtotal				\$11,755.26
Tax Total				\$0.00
Total				\$11,755.26

DISTRICT: SUB
CIRCUIT:
STATE: GA

For billing questions, please call 770-319-2030
Osmose Utilities Services, Inc.
635 Highway 74 South
Fayetteville, GA 30290
United States

Invoice

Invoices provide billing detail in PDF format, including tracking information, payment information, billable items, and work location.

PROJECT TO DATE - FINANCIAL
ABC Electric and Gas Corp.
Job Number: 1018122
1018122
Starting 01/04/2016 Through 06/02/2016

INSPECTION ITEMS				
Poles Not Excavated	Poles	% Total Poles	Unit Price	Total \$
VISUAL INSPECTION	80	1.1%	\$10.00	\$800.00
VISUAL AND SOUND INSPECTION	3	0.0%	\$10.00	\$30.00
VISUAL, SOUND & BORE INSPECTION	7184	98.9%	\$10.00	\$71,840.00
Total	7267	100.0%		\$72,670.00
Total Inspection \$				\$72,670.00
Average \$ / Pole				\$10.00

INSPECTION ADDERS				
Quantity	Poles	% Total Poles	Unit Price	Total \$
POLE NUMBER TAG INSTALLATION	5698	78.4%	\$11.00	\$62,678.00
GROUND WIRE REPAIR	93	1.3%	\$20.00	\$1,860.00
GUY MARKER INSTALLATION	98	1.3%	\$10.00	\$980.00
DIGITAL PHOTO	1	0.0%	\$3.00	\$3.00
RUS COOSES	7209	99.2%	\$10.00	\$72,090.00
Inspection Adders Total \$				\$80,431.00
Average \$ / Pole				\$11.07

INVENTORY ITEMS				
Quantity	Poles	% Total Poles	Unit Price	Total \$
GPS READING 1-10 METER	7441	102.4%	\$0.00	\$0.00
Inventory Items Total \$				\$0.00
Average \$ / Pole				\$0.00

Inspection & Maintenance Total \$	7267			\$153,101.00
Average \$ / Pole				\$21.07

Page: 1 of 2

Project To Date - Financial

Breakdown of periodic work performed and program expenditures in PDF format including inspection items, number of poles inspected, average price per pole, etc.

PROJECT TO DATE - CONDITIONS
ABC Electric and Gas Corp.
Job Number: 1018122
1018122
Starting 01/04/2016 Through 06/02/2016

POLE CONDITIONS			
Serviceable Poles	Quantity	% of Total Poles	
No Decay	6407	88.2%	
Total	6407	88.2%	
Reject Poles			
Above Ground Rejects	17	0.2%	
Groundline Rejects	461	6.2%	
Total	468	6.4%	
Total Pole Conditions	6875	94.6%	

REJECT POLES			
Non-Priority Rejects	Quantity	% of Total Poles	% of Reject Poles
Restorable	345	4.7%	73.7%
Groundline Non-Restorable	107	1.5%	22.9%
Above Ground Non-Restorable	15	0.2%	3.2%
Total	467	6.4%	99.8%
Priority Rejects			
Restorable	1	0.0%	0.2%
Total	1	0.0%	0.2%
Total Reject Poles	468	6.4%	

OTHER CONDITIONS		
	Quantity	% of Total Poles
Not In Field	50	0.7%
Not Inspected	174	2.4%

Page: 2 of 2

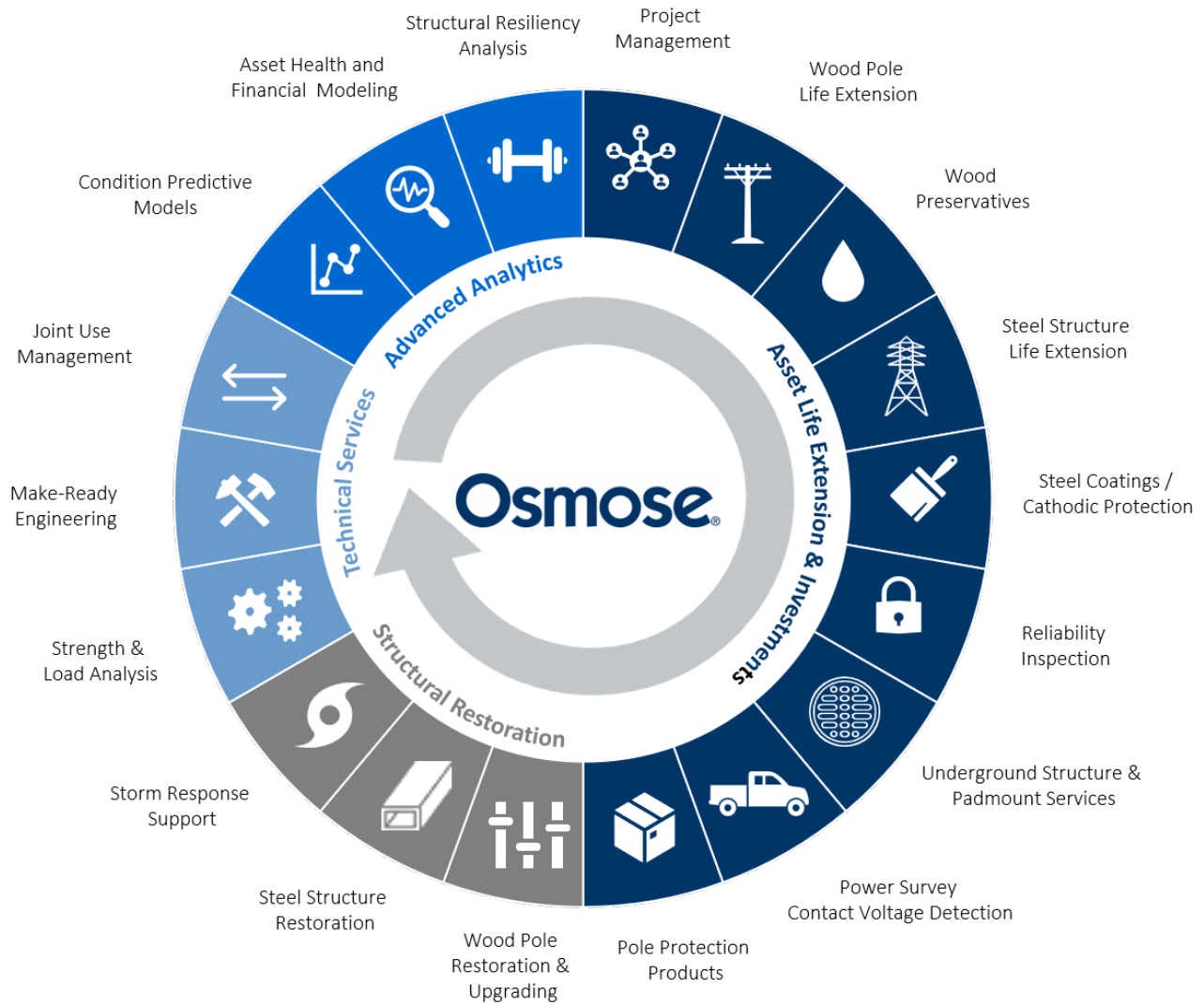
Project To Date - Conditions

Breakdown of periodic work performed and program expenditures in PDF format including pole conditions, reject poles, reject percentage, etc.

Our Services

A Complete Systems Solution for Grid Asset Management

- Planning
- Financing
- Inspection
- Life Extension
- Restoration
- Structural Resiliency
- Storm Response
- Engineering
- Analytics
- PMO





CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
06/20/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Central, Inc. Columbia Center II 101 West Big Beaver Road 14th Floor/Suite 1444 Troy MI 48084 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): (800) 363-0105		
	E-MAIL ADDRESS:		
INSURED Osmose Utilities Services, Inc. 635 Highway 74 S Peachtree City GA 30269 USA	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Old Republic Insurance Company		24147
	INSURER B: Starr Indemnity & Liability Company		38318
	INSURER C:		
	INSURER D:		
	INSURER E:		

Holder Identifier :

COVERAGES **CERTIFICATE NUMBER: 570093858335** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			MWZY31489422	07/01/2022	07/01/2023	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$2,000,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			MWTB 315620-22	07/01/2022	07/01/2023	COMBINED SINGLE LIMIT (Ea accident) \$5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION			1000095518221	07/01/2022	07/01/2023	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			MWC31561922	07/01/2022	07/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000

Certificate No : 570093858335

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Florida Municipal Power Agency is/are included as Additional Insured where required by written contract with respect to General Liability and Auto Liability. A waiver of Subrogation is granted in favor of Certificate Holder in accordance with the policy provisions of the General Liability policy.

CERTIFICATE HOLDER**CANCELLATION**

Florida Municipal Power Agency Attn: Sharon Samuels 8553 Commodity Circle Orlando FL 32819 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Aon Risk Services Central, Inc.</i>
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