



Sharon Samuels
Procurement Lead

MEMORANDUM

September 8, 2026

TO: FMIPA Members

FROM: Sharon Samuels

SUBJECT: Award of the Three Phase Padmount Transformers Bid (ITB# 2026-001)

The Joint Purchase Project (JPP) reviewed the bids received for the Purchase and Delivery of Three Phase Padmount Transformers Bid. These bids were received in response to the FMIPA Invitation to Bid No. 2026-001. The JPP does not have the authority to actually award bids. Rather, the JPP recommends awards to each participating member.

FMIPA received bids from Anixter of Orlando, FL; Gresco Utility Supply of Wildwood, FL; Energy Reps, Inc. of Stuart, FL; WEG Transformers USA of Washington, MO, and Wesco Distribution of Orlando, FL.

The Participating Members recommended the award for WEG Transformers USA.

WEG Transformers USA will extend the prices and terms bid to all FMIPA Members. This award expires September 30, 2031. At that time the award may be extended by mutual consent.

All of the exceptions & clarifications taken by Anixter, Energy Reps, Inc., Gresco, WEG Transformers USA, and Wesco are attached.

If you have any questions, please feel free to contact me.

Attachments

cc: Bidders

Bidder's Exceptions and Clarifications
FMPA Bid 2026-001
Three Phase Padmount Transformers

Anixter

- Bid Cooper Power Systems.
- Delivery time of 210 days.
- Anixter did not provide pricing for any Optional Accessories items (*This does not allow customization of each utility's unit*). Optional Accessories were noted in the bid as "required items". As such, this is an exception to the bid for these required items. **FMPA recommends that Anixter be rejected for that reason.**

Energy Reps

- Bid Rymel; this is not an approved manufacturer. **Acceptance is at utility's discretion.**
- Delivery times are 98 days.
- Energy Reps did not provide any pricing for Optional Accessories items as directed in the bid. Optional Accessories were noted in the bid as "required" individual items. Rymel priced all their accessories within the unit price of each transformer. This does not allow customization of each utility's unit. As such, this is an exception to the bid for these required items. **FMPA recommends that Energy Reps be rejected for that reason.**

Gresco

- Bid Cooper Power Systems and ERMCO.
- Delivery times are 150 days.
- Drawings will be required per utility.
- Gresco did not provide pricing for any Optional Accessories items (*This does not allow customization of each utility's unit*). Optional Accessories were noted in the bid as "required items". As such, this is an exception to the bid for these required items. **FMPA recommends that Gresco be rejected for that reason.**

WEG

- Bid WEG.
- Delivery times are 18 - 28 days, depending on the item; after approval of drawings. Upon approval of drawings, WEG will schedule the unit for production.
- Pricing good until December 31, 2026.
- Pricing will be quarterly based on current indices.
- WEG provided their own Terms and Conditions of Sale. Review it on their website www.weg.us. Several exceptions are in conflict with FMPA's Terms & Conditions (for example *"Orders will be billed at prices in effect at time of shipment, unless otherwise so stated in the quotation. Published prices and discounts are subject to change without notice"*). **Acceptance can be made at utility's discretion.**
- Taxes and Tariffs are excluded.
- Warranty is standard – 12 months from date of installation, note to exceed 18 months from date of shipment.
- Info on standard factory testing is included in proposed quotes. Additional testing beyond those listed under "Standard" factory test are not included in the quoted cost and incur fees.
- WEG bidding a 3-year term. If award exceeds that point, units will be redesigned and priced accordingly, due to 2029 DOE proposal.
- Regarding FMPA Terms and Conditions TC-6.2, shipment will be made according to current factory lead times after complete order info is received by factory.
- Regarding FMPA Terms and Conditions TC-38, WEG warrants to purchaser that the equipment to be delivered will be free from defects in material and workmanship when used under proper and normal use. More info regarding warranty is attached to quote.
- Took exception to optional accessory low voltage terminations 11.3. 1000kVA (480/277) and below and 300kVA (208/120) and below shall have molded epoxy LV bushings with removable. Threaded spade terminals. All other transformer shall have one-piece epoxy LV bushings with fixed spade terminals. Spade terminals shall be sized per ANSI C57.12.26-1987 figs 9a, 9b & 9c.
- Took exception to optional accessory 11.10; 13" X 19" hand hole is standard on this bid. Maximum size of 15" x 24" is available (see 11.10). Primary Voltage on dual voltage item 400-03882 was unclear. Design is 4160Y/2400 X 12470Y/7200 (H0 bushing, not grounded)

- Took exception to Technical Specification – paint color shall be Munsell Green #7.0GY3.29/1.5, not #7GY3. 12.28.
- Took exception, WEG will not accept the return of transformers if tested losses exceed quoted losses. Loss penalty payment may be applicable for missed losses within ANSI tolerances.
- The designed transformers meet the DOE 2016 minimum efficiency requirements.

Wesco

- Bid Central Moloney and Hitachi.
- Delivery times are 140 days.
- Wesco did not provide any pricing for any Optional Accessories items (*This does not allow customization of each utility's unit*). Optional Accessories were noted in the bid as "required items". As such, this is an exception to the bid for these required items. **FMPA recommends that Wesco be rejected for that reason.**